



## Trial Analytics Documentation

Prepared by: John Cameron  
Analytics Lead  
October 14<sup>th</sup>, 2015

“Analytics” allow us to take advantage of all of the information associated with a production schedule.

These reports are interactive:

- They allow you to drill-down to the underlying data.

- They allow you to group and filter based on pre-defined categories.

- They allow you to add comments and email pages to the appropriate personnel.

These reports are future looking:

- A real advantage of using our scheduling information is that it is forward looking.

- We can use this information to better plan our operations based on real needs.

These reports can show current status:

- Based on the production schedule, we can see what work is currently being worked on.

- Based on the current work, we can see which orders will or will not meet the customer’s required date.

These reports can also show history:

- For customer service purposes, it is advantageous to know what has changed on a customer’s order.

- Changes to production orders that fulfill sales orders can help you manage late order surprises.

- Comparing “standards” with “actuals” will allow you to create better standards.

We have defined 5 roles and a group of analytics for each these roles.

Customer Service – Information that helps your customer service representative answer customer's questions.

Finance Manager – Information associated with costs and revenue that helps determine how a plant is performing.

Manufacturing Manager – Information associated with current activity and future capacity.

Operations Manager – Information associated with demands on the plant associated with the production schedule.

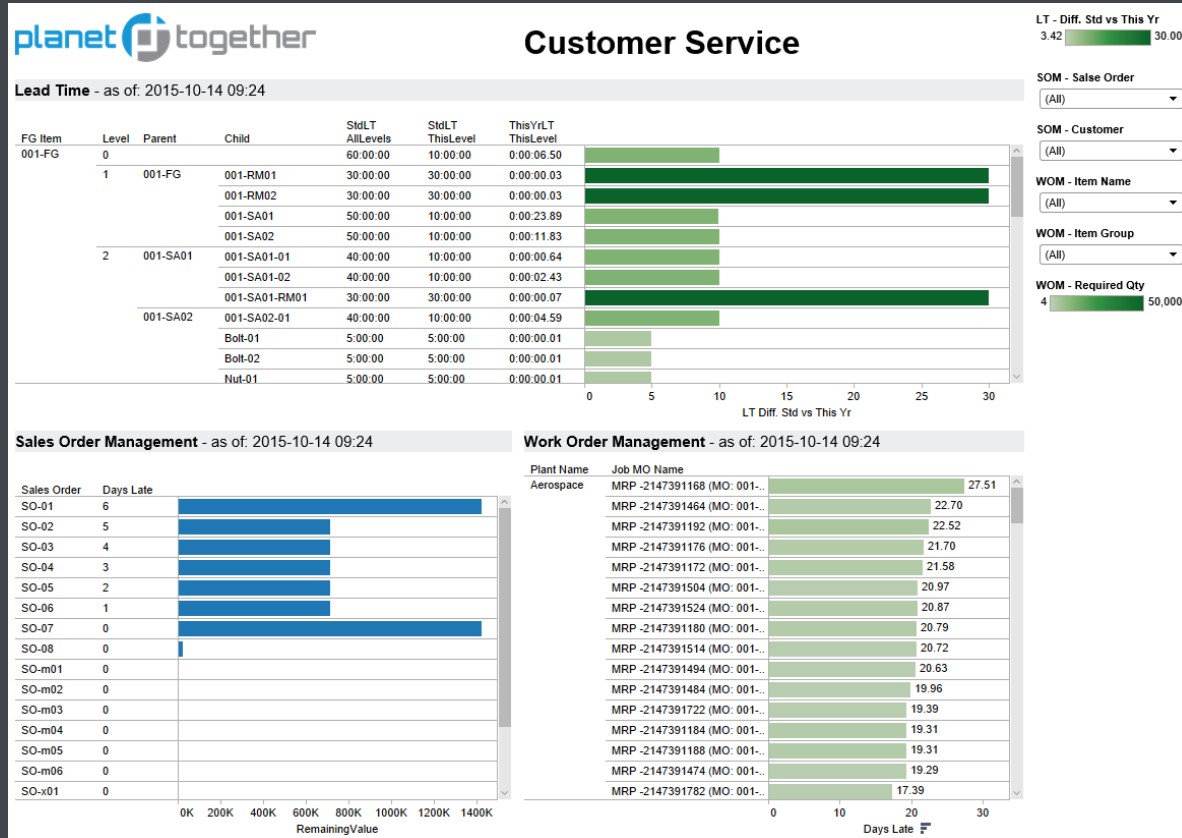
Planner – Information associated with planning and executing a production schedule.

A “Dashboard” is a group of analytics.

The analytics displayed are a subset of the full analytic reports and are intended to give you a quick glimpse of desired categories of information.

The following 5 slides will show you the individual dashboards.

The associated analytics will be described in more detail after the display of the dashboards.



## Finance Manager

IC- Adjustments  
1 18

IC - Item Group  
(All)

WOC - Customer  
[ ]

WOC - Item Group  
(All)

---

**Forecasted Revenue - as of: 2015-10-14 09:24**

| Plant     | MO End Date |   |
|-----------|-------------|---|
| Aerospace | 2015-10     | 0 |
|           | 2015-11     |   |
| AeroX     | 2015-10     | 0 |
|           | 2015-11     |   |
| MedDev    | 2015-10     | 0 |
|           | 2015-11     |   |

MO Sched. Revenue

---

**Revenue Per Headcount - as of: 2015-10-14 09:24**

| Plant     | Year Month |            |
|-----------|------------|------------|
| Aerospace | 2015-10    | 38,552,970 |
| AeroX     | 2015-10    | 3,432      |
|           | 2015-11    | 2,640      |
| MedDev    | 2015-10    | 30,240     |
|           | 2015-11    | 30,240     |

Annualized Revenue Per Head Count

---

**Inventory Cost - as of: 2015-10-14 09:24**

| Item Name           |          |
|---------------------|----------|
| 001-RM01            | \$105.00 |
| 001-RM02            | \$45.00  |
| 001-SA01-01-RM02    | \$13.20  |
| 001-SA01-02-RM01    | \$6.30   |
| 001-SA02-01-RM02    | \$66.00  |
| 002-RM01            | \$156.00 |
| 002-SA01-01-RM01    | \$126.00 |
| 002-SA02-RM01       | \$75.00  |
| 002-SA02-RM02       | \$81.00  |
| 003-SA01-01-01-RM01 | \$2.00   |
| 003-SA01-01-01-RM02 | \$6.00   |
| 003-SA01-01-02-RM01 | \$3.00   |

Avg. Cost Per Unit

**Work Order Cost - as of: 2015-10-14 09:24**

| Customer | Job                |   |
|----------|--------------------|---|
|          | MRP -2147391722    | 0 |
|          | MRP -2147391732    |   |
|          | MRP -2147391742    | 0 |
|          | MRP -2147391752    |   |
|          | MRP -2147391762    | 0 |
|          | MRP -2147391772    |   |
|          | MRP -2147391782    | 0 |
|          | PO-01-1-2015-10-02 |   |
|          | PO-01-2-2015-10-03 | 0 |
|          | MRP -2147391464    |   |
|          | MRP -2147391474    | 0 |
|          | MRP -2147391484    |   |

RevenuePerDirectLaborHour

### Capacity Planning - as of: 2015-10-14 09:24

| Resource      | Week Start | Week No. |
|---------------|------------|----------|
| Die Caster 01 | 2015-09-27 | 40       |
|               | 2015-10-04 | 41       |
|               | 2015-10-11 | 42       |
|               | 2015-10-18 | 43       |
| Die Caster 02 | 2015-10-25 | 44       |
|               | 2015-11-01 | 45       |
|               | 2015-09-27 | 40       |
|               | 2015-10-04 | 41       |
| 2015-10-11    | 42         |          |

### Dispatch List - as of: 2015-10-14 09:24

| Resource            | Scheduled Start     | Work Hours |
|---------------------|---------------------|------------|
| Die Caster 01       | 2015-10-04 23:00:00 | 20.25      |
|                     | 2015-10-05 19:15:00 | 2.10       |
|                     | 2015-10-06 11:15:00 | 1.10       |
|                     | 2015-10-06 16:21:00 | 1.10       |
| Die Caster 02       | 2015-10-07 08:06:00 | 2.10       |
|                     | 2015-10-04 23:00:00 | 10.25      |
|                     | 2015-10-05 09:15:00 | 10.25      |
|                     | 2015-10-05 19:30:00 | 20.25      |
| Die Caster 03       | 2015-10-06 18:36:00 | 1.10       |
|                     | 2015-10-04 23:00:00 | 10.25      |
|                     | 2015-10-05 09:15:00 | 10.25      |
|                     | 2015-10-05 19:30:00 | 10.25      |
|                     | 2015-10-06 11:15:00 | 1.10       |
| 2015-10-06 16:21:00 | 1.10                |            |

### Supply And Demand - as of: 2015-10-14 09:24

| Item Name | Running Total Bar |
|-----------|-------------------|
| 001-FG    | ~10K              |

### Work Order Management - as of: 2015-10-14 09:24

| Plant Name | Job MO Name                   | Days Late |
|------------|-------------------------------|-----------|
| Aerospace  | MRP -2147391168 (MO: 001-...) | 27.51     |
|            | MRP -2147391464 (MO: 001-...) | 22.70     |
|            | MRP -2147391192 (MO: 001-...) | 22.52     |
|            | MRP -2147391176 (MO: 001-...) | 21.70     |
|            | MRP -2147391172 (MO: 001-...) | 21.58     |
|            | MRP -2147391504 (MO: 001-...) | 20.97     |
|            | MRP -2147391524 (MO: 001-...) | 20.87     |
|            | MRP -2147391180 (MO: 001-...) | 20.79     |
|            | MRP -2147391514 (MO: 001-...) | 20.72     |
|            | MRP -2147391494 (MO: 001-...) | 20.63     |
|            | MRP -2147391484 (MO: 001-...) | 19.96     |
|            | MRP -2147391722 (MO: 001-...) | 19.39     |
|            | MRP -2147391184 (MO: 001-...) | 19.31     |
|            | MRP -2147391188 (MO: 001-...) | 19.31     |

CP - Department: (All)

CP - Week Number: (All)

CP - Date: 9/25/2015 to 11/6/2015

CP - Category: Cleanout, Offline, Online, Demand, Scheduled

DL - Department: (All)

DL - Resource: (All)

DL - Start Date: 10/1/2015 7:0 to 11/4/2015 7:1

DL - Quantity: 4 to 50,000

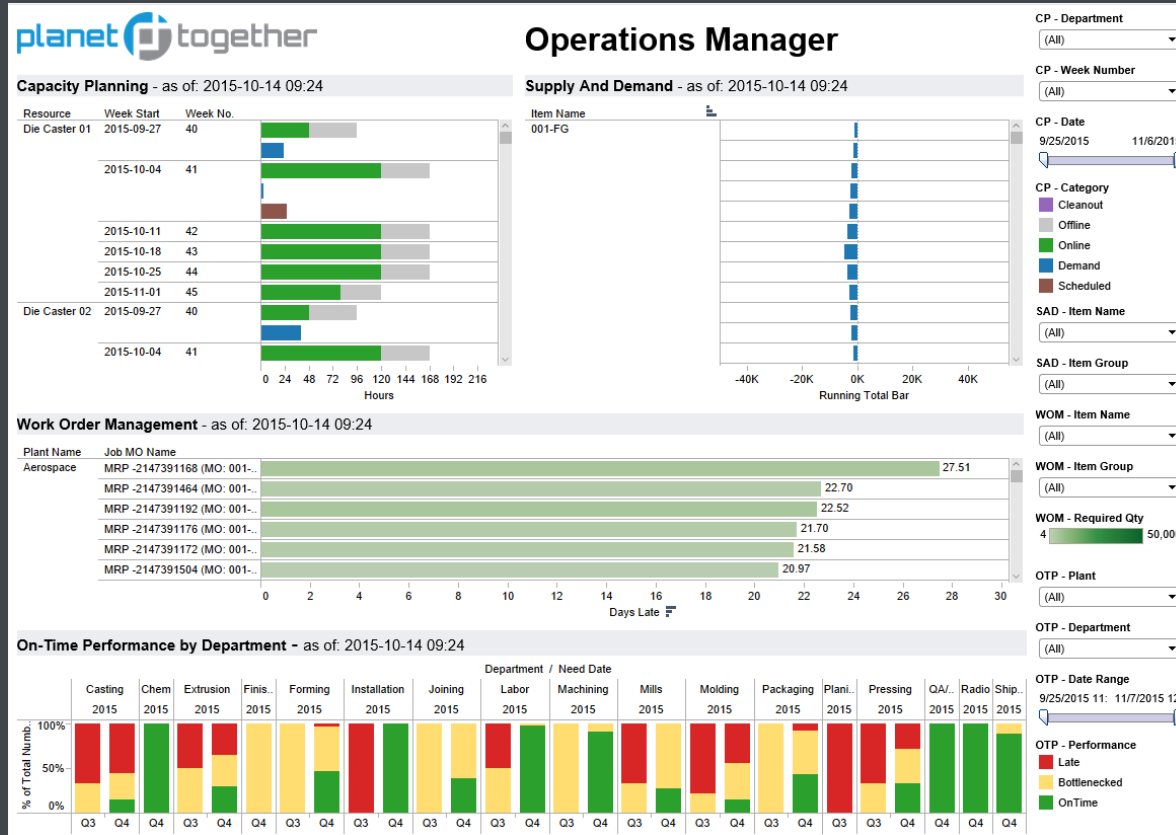
SAD - Item Name: (All)

SAD - Item Group: (All)

WOM - Item Name: (All)

WOM - Item Group: (All)

WOM - Required Qty: 4 to 50,000





### Capacity Planning - as of: 2015-10-14 09:24

| Resource      | Week Start | Week No. |
|---------------|------------|----------|
| Die Caster 01 | 2015-09-27 | 40       |
|               | 2015-10-04 | 41       |
|               | 2015-10-11 | 42       |
|               | 2015-10-18 | 43       |
|               | 2015-10-25 | 44       |
| Die Caster 02 | 2015-11-01 | 45       |
|               | 2015-09-27 | 40       |
|               | 2015-10-04 | 41       |

### Dispatch List - as of: 2015-10-14 09:24

| Resource      | Scheduled Start     | Work Hours |
|---------------|---------------------|------------|
| Die Caster 01 | 2015-10-04 23:00:00 | 20.25      |
|               | 2015-10-05 19:15:00 | 2.10       |
|               | 2015-10-06 11:15:00 | 1.10       |
|               | 2015-10-06 16:21:00 | 1.10       |
|               | 2015-10-07 08:06:00 | 2.10       |
| Die Caster 02 | 2015-10-04 23:00:00 | 10.25      |
|               | 2015-10-05 09:15:00 | 10.25      |
|               | 2015-10-05 19:30:00 | 20.25      |
|               | 2015-10-06 18:36:00 | 1.10       |
|               | 2015-10-04 23:00:00 | 10.25      |
| Die Caster 03 | 2015-10-04 23:00:00 | 10.25      |
|               | 2015-10-05 09:15:00 | 10.25      |
|               | 2015-10-05 19:30:00 | 10.25      |
|               | 2015-10-06 11:15:00 | 1.10       |

### Outside Processing - as of: 2015-10-14 09:24

| Resource | Start Date | Op Qty |
|----------|------------|--------|
| Chip     | 2015-10-26 | 20.00  |
|          | 2015-10-13 | 4.00   |
|          | 2015-10-12 | 4.00   |
|          | 2015-10-09 | 4.00   |
|          | 2015-10-07 | 4.00   |
|          | 2015-10-06 | 4.00   |
|          | 2015-10-07 | 4.00   |
| OA       | 2015-10-27 | 20.00  |
|          | 2015-10-14 | 4.00   |
|          | 2015-10-13 | 4.00   |
|          | 2015-10-12 | 4.00   |
|          | 2015-10-08 | 4.00   |
|          | 2015-10-07 | 4.00   |

### Work Order Management - as of: 2015-10-14 09:24

| Plant Name | Job MO Name                   | Days Late |
|------------|-------------------------------|-----------|
| Aerospace  | MRP -2147391168 (MO: 001-...) | 27.51     |
|            | MRP -2147391464 (MO: 001-...) | 22.70     |
|            | MRP -2147391192 (MO: 001-...) | 22.52     |
|            | MRP -2147391176 (MO: 001-...) | 21.70     |
|            | MRP -2147391172 (MO: 001-...) | 21.58     |
|            | MRP -2147391504 (MO: 001-...) | 20.97     |
|            | MRP -2147391524 (MO: 001-...) | 20.87     |
|            | MRP -2147391180 (MO: 001-...) | 20.79     |
|            | MRP -2147391514 (MO: 001-...) | 20.72     |
|            | MRP -2147391494 (MO: 001-...) | 20.63     |
|            | MRP -2147391484 (MO: 001-...) | 19.96     |
|            | MRP -2147391722 (MO: 001-...) | 19.39     |
|            | MRP -2147391184 (MO: 001-...) | 19.31     |
|            | MRP -2147391188 (MO: 001-...) | 19.31     |

CP - Department: (All)

CP - Week Number: (All)

CP - Date: 9/25/2015 to 11/8/2015

CP - Category: Cleanout, Offline, Online, Demand, Scheduled

DL - Department: (All)

DL - Resource: (All)

DL - Start Date: 10/1/2015 7:0 to 11/4/2015 7:1

DL - Quantity: 4 (50,000)

OP - Resource: (All)

WOM - Item Name: (All)

WOM - Item Group: (All)

WOM - Required Qty: 4 (50,000)

DL - Department: (All)

DL - Resource: (All)

DL - Start Date: 10/1/2015 7:0 to 11/4/2015 7:1

DL - Quantity: 4 (50,000)

OP - Resource: (All)

WOM - Item Name: (All)

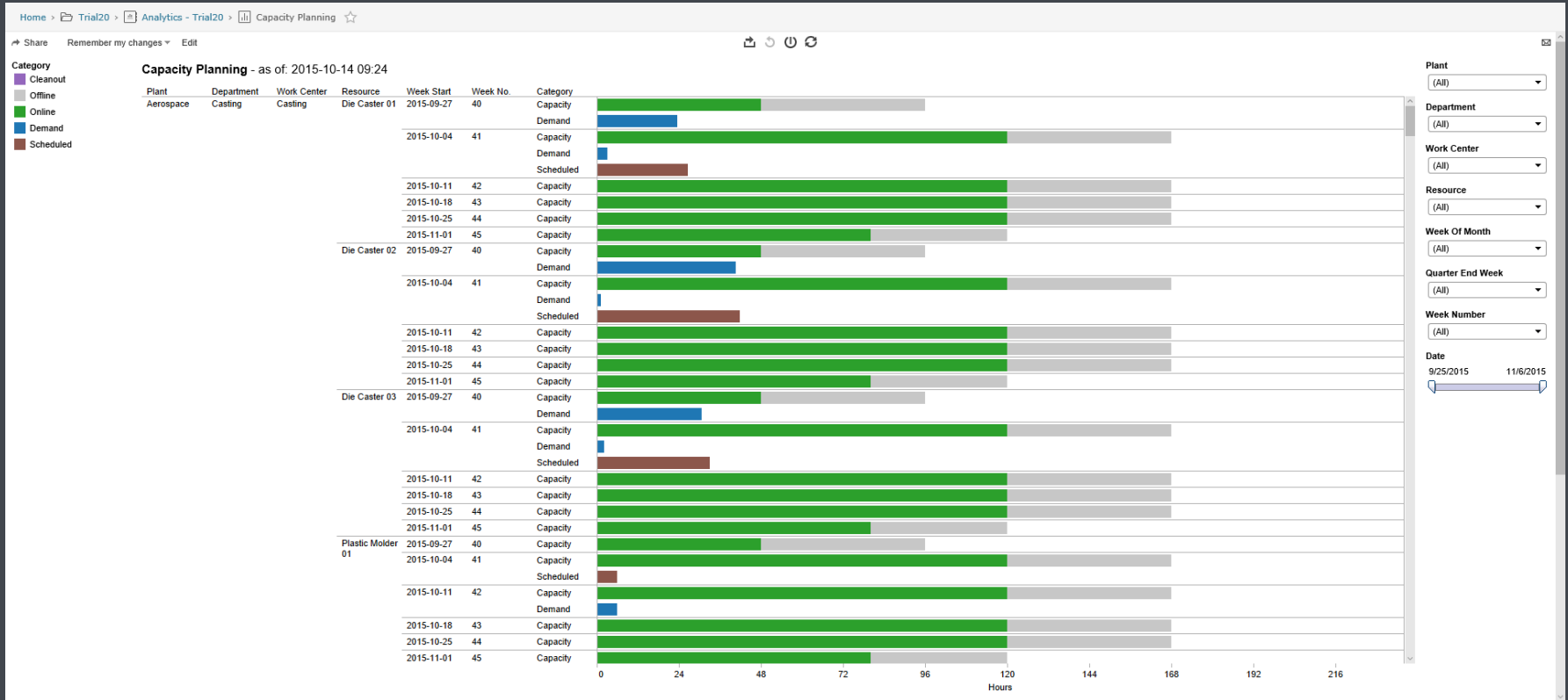
WOM - Item Group: (All)

WOM - Required Qty: 4 (50,000)

10/27/2015

9

Capacity Planning (by Plant, by Department)  
Dispatch List  
Forecasted Revenue  
Inventory Cost  
Lead Time  
On-Time Performance (by Department, by Work Center)  
Operator Qualification  
Outside Processing  
Revenue Per Headcount  
Sales Order Change  
Sales Order Management  
Scrap After Operation  
Shipping List  
Supply And Demand  
Work Order Cost  
Work Order Management



Capacity Planning groups information by week into three main categories: Capacity, Demand, and Schedule.

Capacity is broken up into 4 categories: Online (green), Overtime (red), Offline (gray), Cleanout (purple). These categories are representative of the Capacity Intervals in the PlanetTogether software. The 4 categories total 168 hours, which is equivalent to 7 days a week, 24 hours a day.

Demand (blue) is calculated based on being able to run the current production orders based on need date and ignoring constraints.

Schedule (brown) represents the current production orders with capacity and constraints taken into consideration.

You can filter the data by: Date, Department, Work Center, and Resource.

Similar reports aggregate to show by Plant and Department.

## Points of Analysis:

- If you see overtime capacity in red and not enough scheduled work for that week, you may want to reduce the overtime.
- If you see demand that is less than capacity and yet far greater than what is scheduled, then you may want to check to see if the resource is a bottleneck or is being bottlenecked. You can use the On-Time Performance analytics for this.
- If you see the capacity bar surpassing 168 hours in a week, then you may have overlapping capacity intervals defined in the APS system. This should not occur.
- In general, it would be nice to have your demand match your schedule, but in some cases you may see a slightly higher demand if you are pushing your machines a little faster than their standard rate.

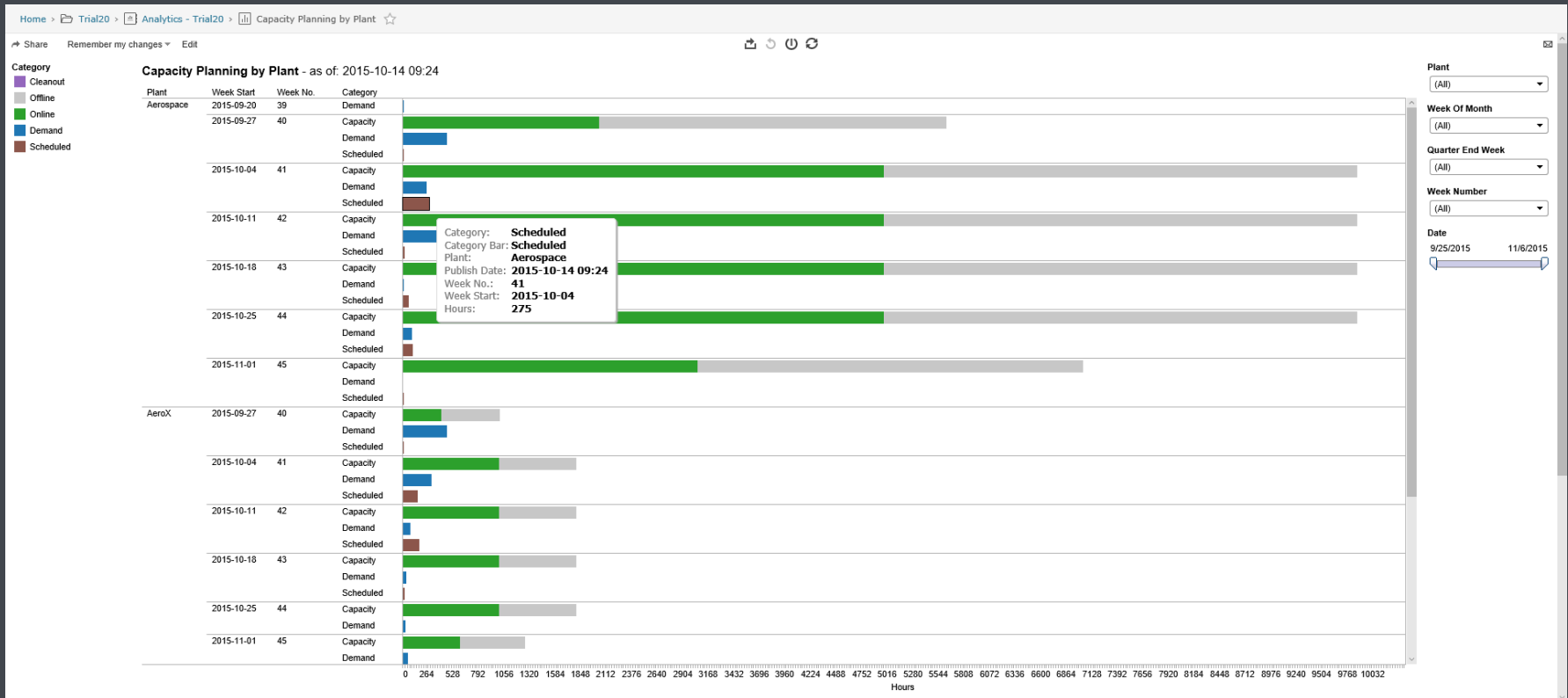
# Capacity Planning

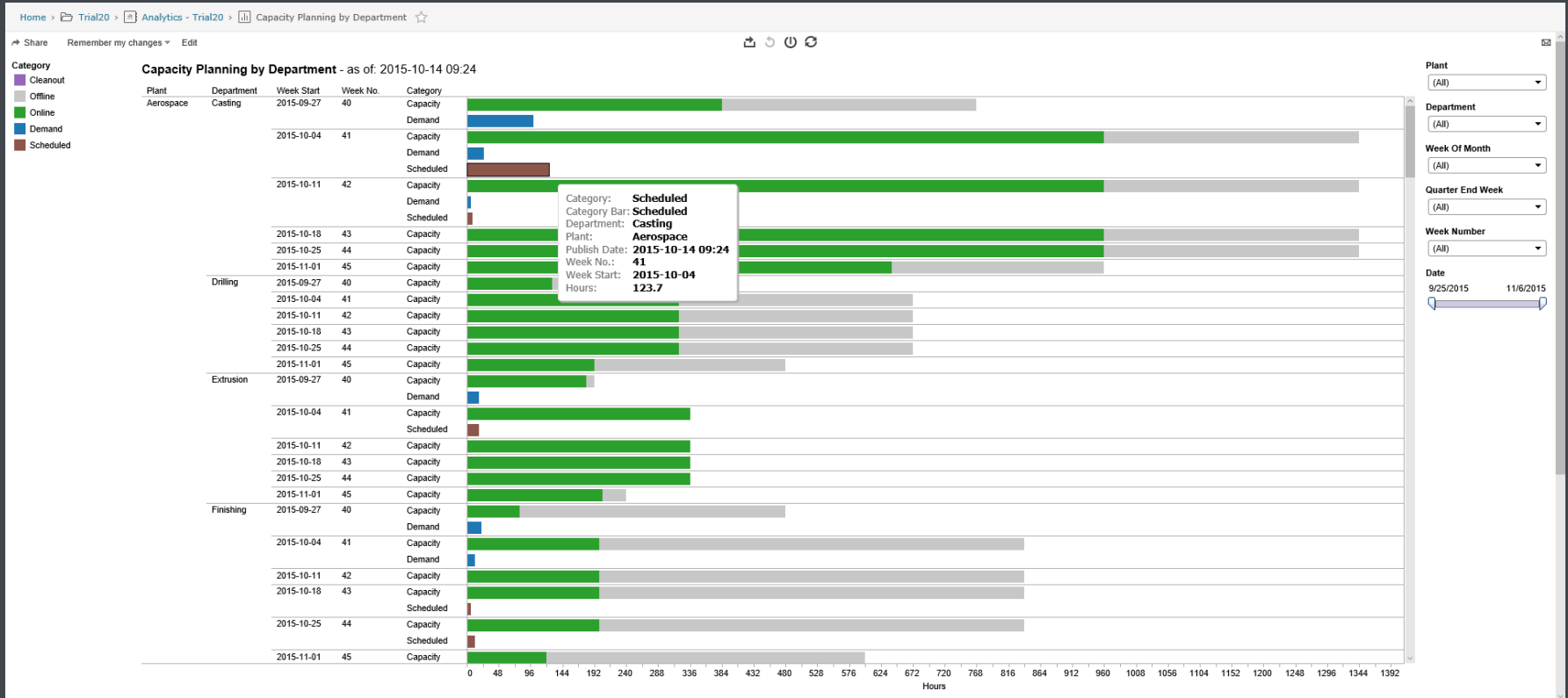
Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

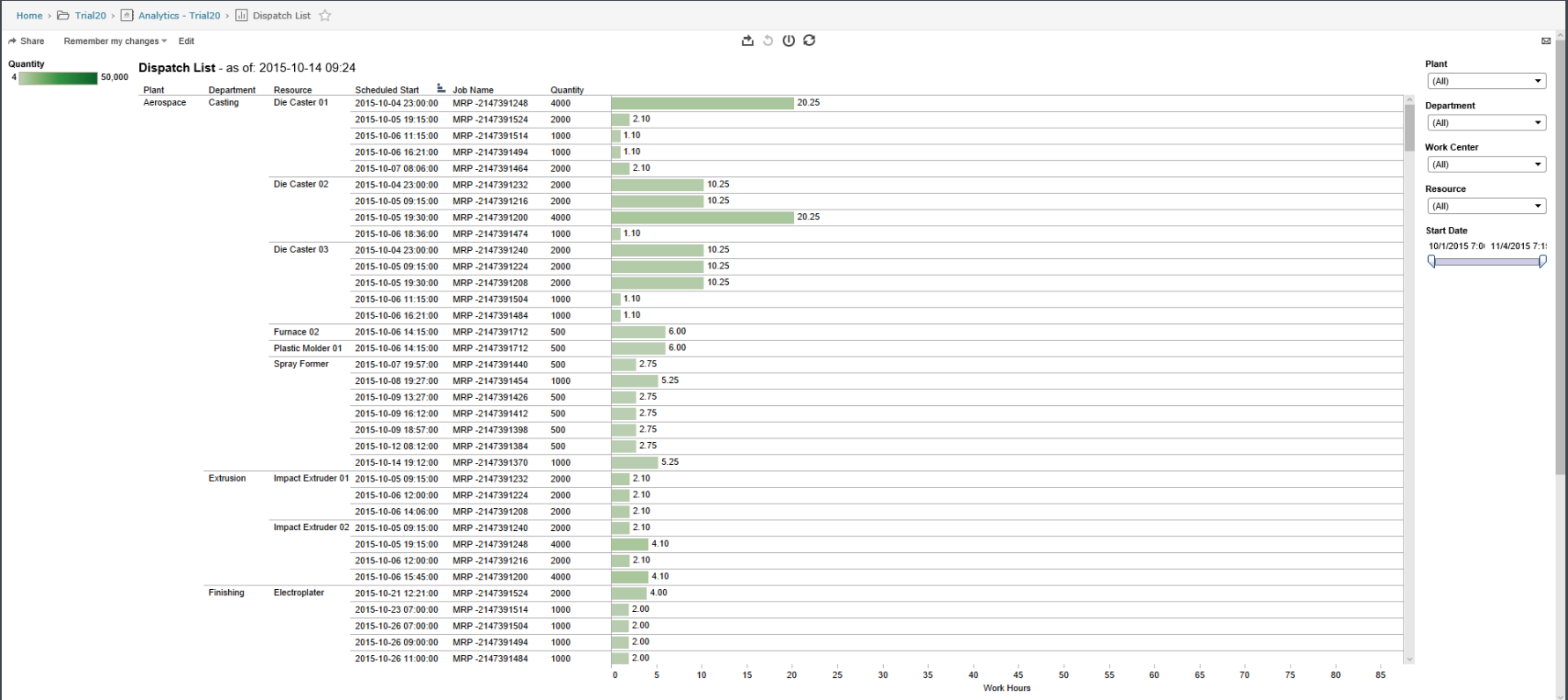
Category: **Scheduled**  
 Category Bar: **Scheduled**  
 Department: **Casting**  
 Plant: **Aerospace**  
 Publish Date: **2015-10-14 09:24**  
 Resource: **Die Caster 01**  
 Week No.: **41**  
 Week Start: **2015-10-04**  
 Work Center: **Casting**  
 Hours: **26.7**

| Category Bar | Date      | Department | Hours | Job Name        | Number of Records | Plant     | Publish Date     | Quarter End Week | Resource      | Week No. | Week Of Month | Week Start | Work Center |
|--------------|-----------|------------|-------|-----------------|-------------------|-----------|------------------|------------------|---------------|----------|---------------|------------|-------------|
| Scheduled    | 10/5/2015 | Casting    | 2.1   | MRP -2147391524 | 1                 | Aerospace | 2015-10-14 09:24 |                  | Die Caster 01 | 41       | 1st week      | 2015-10-04 | Casting     |
| Scheduled    | 10/6/2015 | Casting    | 1.1   | MRP -2147391514 | 1                 | Aerospace | 2015-10-14 09:24 |                  | Die Caster 01 | 41       | 1st week      | 2015-10-04 | Casting     |
| Scheduled    | 10/6/2015 | Casting    | 1.1   | MRP -2147391494 | 1                 | Aerospace | 2015-10-14 09:24 |                  | Die Caster 01 | 41       | 1st week      | 2015-10-04 | Casting     |









The Dispatch List shows the current production schedule for each resource.

You can filter the data by Department, Work Center, Resource, Capability, and Date.

The color gradient represents the Quantity to be produced.

## Points of Analysis:

- This should be a straight-forward list of what is scheduled to run on each resource. One line per scheduled task.
- Long running activities may signify problems with the standard run-rates. You may want to review these. If you are using templates, you may want to also view the LeadTime analytics to compare your standards versus your actuals.

# Dispatch List

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

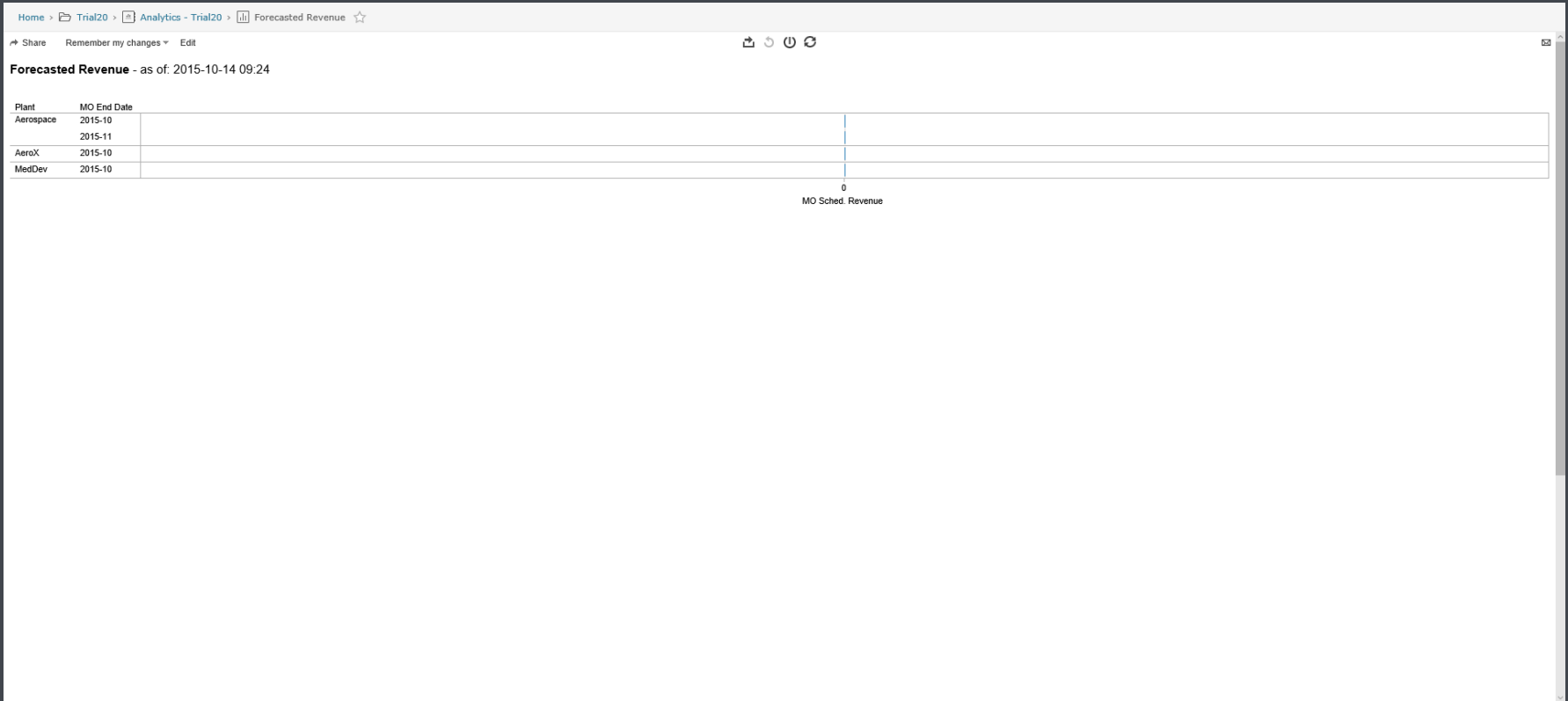
Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

|                             |                            |
|-----------------------------|----------------------------|
| Department:                 | <b>Casting</b>             |
| Quantity:                   | <b>4000</b>                |
| Job Name:                   | <b>MRP -2147391248</b>     |
| Plant:                      | <b>Aerospace</b>           |
| Publish Date:               | <b>2015-10-14 09:24</b>    |
| Resource:                   | <b>Die Caster 01</b>       |
| Scheduled Start:            | <b>2015-10-04 23:00:00</b> |
| Work Center:                | <b>Casting</b>             |
| Year of ScheduledStartDate: | <b>2015</b>                |
| Expected Finish Qty:        | <b>4,000</b>               |
| Work Hours:                 | <b>20.25</b>               |

| Activity | Capability | Customer | Department | Quantity | Expected Finish Qty | Job Hold Date | Job Name        | MO Name                   | Need Date           | Number of Records | Op Name | Plant     |
|----------|------------|----------|------------|----------|---------------------|---------------|-----------------|---------------------------|---------------------|-------------------|---------|-----------|
| 10       | Die Cast   |          | Casting    | 4000     | 4,000               |               | MRP -2147391248 | 001-SA01-01 \#-2147391247 | 2015-09-30 21:30:00 | 1                 | 10      | Aerospace |

| Priority | Item Desc  | Item Name   | Production Status | Publish Date     | Resource      | Scheduled End       | Scheduled Hours | ScheduledStartDate    | Scheduled Start     | Slack Days | Work Hours | Work Center |
|----------|------------|-------------|-------------------|------------------|---------------|---------------------|-----------------|-----------------------|---------------------|------------|------------|-------------|
| 0        | Dynamo Hum | 001-SA01-01 | Waiting           | 2015-10-14 09:24 | Die Caster 01 | 2015-10-05 19:15:00 | 20.25           | 10/4/2015 11:00:00 PM | 2015-10-04 23:00:00 | -5.23      | 20.25      | Casting     |



Forecasted Revenue projects revenue based on the current production schedule.

The costs and profit is shown for individual jobs in the underlying data.

Your current month end data will only include the current production orders, so halfway through the month the total will be about half of what you might expect.

The future months can only project revenue based on the current schedule. It does not show forecasts.

If no production order has been created to fulfill a sales order, then that revenue will not be included in the total.

There are not filters or color gradients for the data.

## Points of Analysis:

- This analytic is dependent on the importation of cost and revenue data into the APS system. If you see zeros, then you may need to address the importing of this data.
- If you are using Sales Orders and MRP, then you may also see zero revenue. Revenue is currently imported at the Job level and MRP generated Jobs don't include this value.

# Forecasted Revenue

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

|                    |                         |
|--------------------|-------------------------|
| Plant:             | <b>Aerospace</b>        |
| Publish Date:      | <b>2015-10-14 09:24</b> |
| MO End Date:       | <b>2015-10</b>          |
| MO Sched. Revenue: | <b>0</b>                |

| Job Name        | Job Profit | Job Revenue | Job Total Cost | MO Labor Cost | MO Machine Cost | MO Material Cost | MO Name                  |
|-----------------|------------|-------------|----------------|---------------|-----------------|------------------|--------------------------|
| MRP -2147391168 | -4,960     | 0           | 4,960          | 1,600         | 3,360           | 0                | 001-SA01-02\#-2147391167 |
| MRP -2147391192 | -4,960     | 0           | 4,960          | 1,600         | 3,360           | 0                | 001-SA01-02\#-2147391191 |
| MRP -2147391104 | -4,655     | 0           | 4,655          | 1,605         | 3,050           | 0                | 001-SA02-01\#-2147391103 |

| Item Desc           | Item Name   | MO Qty | MO Sched. Revenue | Number of Records | Plant     | Publish Date     | MO End Date |
|---------------------|-------------|--------|-------------------|-------------------|-----------|------------------|-------------|
| Cold Cell Amplifier | 001-SA01-02 | 4,000  | 0                 | 1                 | Aerospace | 2015-10-14 09:24 | 2015-10     |
| Cold Cell Amplifier | 001-SA01-02 | 4,000  | 0                 | 1                 | Aerospace | 2015-10-14 09:24 | 2015-10     |
| Beam Sequencer      | 001-SA02-01 | 4,000  | 0                 | 1                 | Aerospace | 2015-10-14 09:24 | 2015-10     |



Inventory Cost - as of: 2015-10-14 09:24

| Warehouse | Item Name           | Item Description         | Max. Adjustm. |             |
|-----------|---------------------|--------------------------|---------------|-------------|
| RecInsp   | 001-RM01            | Fero Sheet               | 3             | \$105.00    |
|           | 001-RM02            | Micro Gimbal             | 3             | \$45.00     |
|           | 001-SA01-01-RM01    | Frank Fortolider         | 13            | \$17,070.30 |
|           | 001-SA01-01-RM02    | Montana Floss            | 11            | \$13.20     |
|           | 001-SA01-01-RM03    | Seamless Reducer         | 3             | \$333.00    |
|           | 001-SA01-02-RM01    | Fusion Redirector        | 3             | \$6.30      |
|           | 001-SA01-02-RM02    | Thermo-Potentiometer     | 3             | \$402.30    |
|           | 001-SA01-RM01       | Strato Sauce             | 3             | \$369.60    |
|           | 001-SA02-01-RM01    | Mercuric-Telluride       | 13            | \$72,111.00 |
|           | 001-SA02-01-RM02    | Focal Plane Array        | 3             | \$66.00     |
|           | 002-RM01            | Package 002              | 3             | \$156.00    |
|           | 002-SA01-01-RM01    | Software                 | 3             | \$128.00    |
|           | 002-SA02-RM01       | Input Process            | 3             | \$75.00     |
|           | 002-SA02-RM02       | Output Audio             | 3             | \$81.00     |
|           | 003-SA01-01-01-RM01 | ElectroOptical Base      | 1             | \$2.00      |
|           | 003-SA01-01-01-RM02 | Interoperable Transducer | 1             | \$6.00      |
|           | 003-SA01-01-02-RM01 | Ceramic Silver           | 1             | \$3.00      |
|           | 003-SA01-01-RM01    | Channel Prodicator       | 1             | \$75.00     |
|           | 003-SA01-01-RM02    | SonoAbnominal Finder     | 1             | \$25.00     |
|           | 003-SA01-02-RM01    | Dalmo Belmontizer        | 1             | \$14.00     |
|           | 003-SA01-02-RM02    | Physical Internationizer | 1             | \$2.00      |
|           | 003-SA01-RM01       | Special Infrared Systems | 1             | \$51.00     |
|           | 003-SA02-RM01       | Miravanticator           | 1             | \$4.00      |
|           | 003-SA02-RM02       | Nuslizer                 | 1             | \$255.00    |
|           | 003-SA03-01-RM01    | Gemacitor                | 1             | \$95.00     |
|           | 003-SA03-01-RM02    | Inamedicality            | 1             | \$25.00     |
|           | 003-SA03-02-RM01    | Hughesicator             | 1             | \$62.00     |
|           | 003-SA03-02-RM02    | Santanabanner Resic      | 1             | \$57.00     |
|           | 003-SA03-RM01       | Formulabicator           | 1             | \$51.00     |
|           | 003-SA03-RM02       | Planicator Totalifitan   | 1             | \$2.00      |
|           | Bolt-01             | Floor Stock              | 3             | \$66.00     |
|           | Bolt-02             | Floor Stock              | 3             | \$126.00    |
|           | Bolt-03             | Floor Stock              | 1             | \$62.00     |
|           | Nut-01              | Floor Stock              | 3             | \$75.00     |
|           | Nut-02              | Floor Stock              | 3             | \$78.00     |

Adjustments

1 18

Warehouse

(All)

Cost Per Unit

1 5,547

Item Group

(All)

Avg. Cost Per Unit

- Inventory Cost is designed to show an item's unit cost and to also supply all of the underlying data that represents the transactions associated with that item.
- The transactions start with the Initial QOH.
- Demand against the item is represented by Forecasts, Sales Orders, Job Material components, and Transfers out of inventory.
- Supply for the item is represented by Purchase Orders, Job Products produced, and Transfers in to inventory.
- The cost is an imported value in the Item Master.
- You can filter by the number of transactions that have occurred for an item. This allows you to remove items with little activity.

- Points of Analysis:
- This analytic is dependent on the importation of cost data into the APS system. If you see zeros, then you may need to address the importing of this data.
- The underlying data that is used to determine this cost can be viewed in grid form within this analytic. You can also use the SupplyAndDemand analytic to see the individual transactions and how they affect the rise and fall of inventory.
- The cost of an item is more important when that value is high. In a way, it is like the ABC Code, we are mainly interested in the A items. In order to focus on these high value items, use the “Cost Per Unit” slider bar to reduce the selection set to what you feel is important. Please note that if the data coming in to the APS system is incorrect, then the reduced selection set might miss items that have costs listed inappropriately low.

# Inventory Cost

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

Item Description: **Frank Fortolder**  
 Item Name: **001-SA01-01-RM01**  
 Publish Date: **2015-10-14 09:24**  
 Warehouse: **RecInsp**  
 Avg. Cost Per Unit: **1,313**  
 Max. Adjustments: **13**  
 Cost Per Unit: **\$17,070.30**

| Cost Per Unit | Item Description | Item Group | Item Name        | Name   | Number of Records |
|---------------|------------------|------------|------------------|--|-------------------|
| 1,313.1       | Frank Fortolder  | 001        | 001-SA01-01-RM01 |  | 1                 |
| 1,313.1       | Frank Fortolder  | 001        | 001-SA01-01-RM01 | PO-01-3-2015-10-04                               | 1                 |
| 1,313.1       | Frank Fortolder  | 001        | 001-SA01-01-RM01 | PO-01-3-2015-10-04 mo: PO-01-3-2015-10-04 op: 10 | 1                 |

| Publish Date     | Running Total | Total Cost | Adjustments | Tran Count | Tran Date             | Tran Qty | Type           | Warehouse |
|------------------|---------------|------------|-------------|------------|-----------------------|----------|----------------|-----------|
| 2015-10-14 09:24 | 0             | 0          | 1           | 1          | 1/1/1800 12:00:00 AM  | 0        | Initial QOH    | RecInsp   |
| 2015-10-14 09:24 | 20,000        | 26,262,000 | 2           | 2          | 10/3/2015 5:00:00 PM  | 20,000   | Purchase Order | RecInsp   |
| 2015-10-14 09:24 | 0             | 0          | 3           | 3          | 10/4/2015 12:00:00 AM | -20,000  | Job            | RecInsp   |

LT - Diff. Std vs This Yr **Lead Time** - as of: 2015-10-14 09:24  
 3.42 30.00



| FG Item | Level | Parent      | Child            | StdLT AllLevels | StdLT ThisLevel | IdealLT ThisLevel | CurLT ThisLevel | Last5LT ThisLevel | ThisYrLT ThisLevel | LastYrLT ThisLevel | Yr2AgoLT ThisLevel |  |
|---------|-------|-------------|------------------|-----------------|-----------------|-------------------|-----------------|-------------------|--------------------|--------------------|--------------------|--|
| 001-FG  | 0     |             |                  | 60.00.00        | 10.00.00        | 0.00.37.8         | 0.00.06.50      | 0.00.06.96        | 0.00.06.50         |                    |                    |  |
|         | 1     | 001-FG      | 001-RM01         | 30.00.00        | 30.00.00        |                   | 0.00.00.03      | 0.00.00.03        | 0.00.00.03         |                    |                    |  |
|         |       |             | 001-RM02         | 30.00.00        | 30.00.00        |                   | 0.00.00.03      | 0.00.00.03        | 0.00.00.03         |                    |                    |  |
|         |       |             | 001-SA01         | 50.00.00        | 10.00.00        | 0.00.27.6         | 0.00.23.89      | 0.00.24.40        | 0.00.23.89         |                    |                    |  |
|         |       |             | 001-SA02         | 50.00.00        | 10.00.00        | 0.01.16.2         | 0.00.11.83      | 0.00.12.03        | 0.00.11.83         |                    |                    |  |
|         | 2     | 001-SA01    | 001-SA01-01      | 40.00.00        | 10.00.00        | 0.00.38.6         | 0.00.00.64      | 0.00.00.65        | 0.00.00.64         |                    |                    |  |
|         |       |             | 001-SA01-02      | 40.00.00        | 10.00.00        | 0.00.01.2         | 0.00.02.43      | 0.00.02.52        | 0.00.02.43         |                    |                    |  |
|         |       |             | 001-SA01-RM01    | 30.00.00        | 30.00.00        |                   | 0.00.00.07      | 0.00.00.07        | 0.00.00.07         |                    |                    |  |
|         |       | 001-SA02    | 001-SA02-01      | 40.00.00        | 10.00.00        | 0.00.31.2         | 0.00.04.59      | 0.00.04.42        | 0.00.04.59         |                    |                    |  |
|         |       |             | Bolt-01          | 5.00.00         | 5.00.00         |                   | 0.00.00.01      | 0.00.00.01        | 0.00.00.01         |                    |                    |  |
|         |       |             | Bolt-02          | 5.00.00         | 5.00.00         |                   | 0.00.00.01      | 0.00.00.01        | 0.00.00.01         |                    |                    |  |
|         |       |             | Nut-01           | 5.00.00         | 5.00.00         |                   | 0.00.00.01      | 0.00.00.01        | 0.00.00.01         |                    |                    |  |
|         |       |             | Nut-02           | 5.00.00         | 5.00.00         |                   | 0.00.00.01      | 0.00.00.01        | 0.00.00.01         |                    |                    |  |
|         |       |             | Screw-01         | 5.00.00         | 5.00.00         |                   | 0.00.00.03      | 0.00.00.03        | 0.00.00.03         |                    |                    |  |
|         | 3     | 001-SA01-01 | 001-SA01-01-RM01 | 30.00.00        | 30.00.00        |                   | 0.00.00.28      | 0.00.00.19        | 0.00.00.28         |                    |                    |  |
|         |       |             | 001-SA01-01-RM02 | 30.00.00        | 30.00.00        |                   | 0.00.00.29      | 0.00.00.29        | 0.00.00.29         |                    |                    |  |
|         |       |             | 001-SA01-01-RM03 | 30.00.00        | 30.00.00        |                   | 0.00.00.03      | 0.00.00.03        | 0.00.00.03         |                    |                    |  |
|         |       | 001-SA01-02 | 001-SA01-02-RM01 | 30.00.00        | 30.00.00        |                   | 0.00.00.01      | 0.00.00.01        | 0.00.00.01         |                    |                    |  |
|         |       |             | 001-SA01-02-RM02 | 30.00.00        | 30.00.00        |                   | 0.00.00.01      | 0.00.00.01        | 0.00.00.01         |                    |                    |  |
|         |       | 001-SA02-01 | 001-SA02-01-RM01 | 30.00.00        | 30.00.00        |                   | 0.00.00.60      | 0.00.00.58        | 0.00.00.60         |                    |                    |  |
|         |       |             | 001-SA02-01-RM02 | 30.00.00        | 30.00.00        |                   | 0.00.00.03      | 0.00.00.03        | 0.00.00.03         |                    |                    |  |
| 002-FG  | 0     |             |                  | 60.00.00        | 10.00.00        | 0.01.01.2         | 0.00.02.55      | 0.00.02.55        | 0.00.02.55         |                    |                    |  |
|         | 1     | 002-FG      | 002-RM01         | 30.00.00        | 30.00.00        |                   | 0.00.01.44      | 0.00.01.44        | 0.00.01.44         |                    |                    |  |
|         |       |             | 002-SA01         | 50.00.00        | 10.00.00        | 0.00.15.6         | 0.00.00.63      | 0.00.00.63        | 0.00.00.63         |                    |                    |  |
|         |       |             | 002-SA02         | 40.00.00        | 10.00.00        | 0.00.16.8         | 0.00.05.4       | 0.00.05.4         | 0.00.05.4          |                    |                    |  |
|         | 2     | 002-SA01    | 002-SA01-01      | 40.00.00        | 10.00.00        | 0.00.01.2         | 0.00.03.12      | 0.00.03.12        | 0.00.03.12         |                    |                    |  |
|         |       | 002-SA02    | 002-SA02-RM01    | 30.00.00        | 30.00.00        |                   | 0.00.01.44      | 0.00.01.44        | 0.00.01.44         |                    |                    |  |
|         |       |             | 002-SA02-RM02    | 30.00.00        | 30.00.00        |                   | 0.00.01.44      | 0.00.01.44        | 0.00.01.44         |                    |                    |  |
|         | 3     | 002-SA01-01 | 002-SA01-01-RM01 | 30.00.00        | 30.00.00        |                   | 0.00.00.07      | 0.00.00.07        | 0.00.00.07         |                    |                    |  |
| 004-FG  | 0     |             |                  | 25.00.00        | 5.00.00         | 0.06.12           | 1:13.55.79      | 1:14.35.55        | 1:13.55.79         |                    |                    |  |
|         | 1     | 004-FG      | 004-RM01         | 10.00.00        | 10.00.00        |                   | 0.00.04.8       | 0.00.04.8         | 0.00.04.8          |                    |                    |  |
|         |       |             | 004-RM02         | 10.00.00        | 10.00.00        |                   | 0.00.00.04      | 0.00.00.04        | 0.00.00.04         |                    |                    |  |
|         |       |             | 004-RM03         | 10.00.00        | 10.00.00        |                   | 0.00.00.04      | 0.00.00.04        | 0.00.00.04         |                    |                    |  |
|         |       |             | 004-SA01         | 15.00.00        | 5.00.00         | 0.01.18           | 0.04.38.64      | 0.04.33           | 0.04.38.64         |                    |                    |  |

Lead Time allows you to view the total time required to build a finished good item and compares that to standard and historical data.

The BOM structure of the item needs to be imported using the existing Template functionality in PlanetTogether.

It is assumed that sub-assemblies can be run in parallel, so the lead time is calculated as the longest of the applicable sub-assemblies.

Raw material lead time is the purchased lead time.

Non raw material lead time is the manufacturing time.

Standard lead times are rolled up so that you can see the lead time at any given level and the total lead time for all subordinate levels.

Ideal lead time is calculated assuming infinite capacity on your resources.

Current lead time is based on the current production schedule with all of its capacities and constraints in place.

There are historical lead times based on the production schedule of the last 5 production orders, the production orders for the current calendar year, the production orders for last year, and the production orders from two years ago.

You can filter by the number of levels for a particular finished good item. This allows you to exclude simple items.

There is a graphic with a color gradient showing the difference between your standards and your actual production schedule for the current year.

## Points of Analysis:

- This analytic uses imported Templates in order to define the BOM for a Finished Good. If that template is not imported, then nothing will display in this analytic.
- This analytic is used to show and compare standard lead time versus actual production time. It can be used to adjust your standards. Accurate standards are important for determining how much time it will take to fulfill a customer's request.
- When you see Green, then you are performing at or better than your standards. You may want to review these to shorten your standard lead time. Shorter lead times will allow you to be able to promise better available times to your customers.
- When you see Red, then you are performing worse than your standards. This should be addressed as soon as possible. If you are not meeting your standards you are probably not meeting your Need Dates. You may also have problems with your machinery. You may want to review the On-Time Performance analytics to see which machines are bottlenecks. Depending on the cause, you may want to increase your standard lead times.

# Lead Time

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

```

Level: 1
Child: 001-RM01
CurLT ThisLevel: 0:00:00.03
FG Item: 001-FG
IdeallLT ThisLevel:
Last5LT ThisLevel: 0:00:00.03
LastYrLT ThisLevel:
Parent: 001-FG
Publish Date: 2015-10-14 09:24
StdLT AllLevels: 30:00:00
StdLT ThisLevel: 30:00:00
ThisYrLT ThisLevel: 0:00:00.03
Yr2AgoLT ThisLevel:
LT Diff. Std vs This Yr: 30.00
    
```

| Level | BOM Level | Child Item Desc | Child    | Child Qty Per FG | Child Qty Per Parent | CurLT AllLevels | CurLT ThisLevel | DaysStdLT_AllLevels | FG Item Desc | FG Item | Ideal LT All Levels | IdeallLT ThisLevel | Last5LT AllLevels | Last5LT ThisLevel | LastYrLT AllLevels | LastYrLT ThisLevel | Max Levels |
|-------|-----------|-----------------|----------|------------------|----------------------|-----------------|-----------------|---------------------|--------------|---------|---------------------|--------------------|-------------------|-------------------|--------------------|--------------------|------------|
| 1     | 1         | Fero Sheet      | 001-RM01 | 4                | 4                    | 1:12:00         | 0:00:00.03      | 30                  | Flying Shirt | 001-FG  | 2:12:00             |                    | 3:12:00           | 0:00:00.03        | 5:12:00            |                    | 3          |

| Number of Records | Operation Steps | Parent Item Desc | Parent | Parent Warehouse | Publish Date     | StdLTDeviation_ThisLevel (copy) | LT Diff. Std vs This Yr | StdLT AllLevels | StdLT ThisLevel | ThisYrLT AllLevels | ThisYrLT ThisLevel | Yr2AgoLT AllLevels |
|-------------------|-----------------|------------------|--------|------------------|------------------|---------------------------------|-------------------------|-----------------|-----------------|--------------------|--------------------|--------------------|
| 1                 | 4               | Flying Shirt     | 001-FG | Warehouse        | 2015-10-14 09:24 | 29.999975                       | 29.999975               | 30:00:00        | 30:00:00        | 4:12:00            | 0:00:00.03         | 6:12:00            |





On-Time Performance shows which areas are causing orders to be late.

You can filter by Department, Work Center, and Resource.

The colors represent the performance:

- green is on-time,
- yellow is late but as a result of a prior operation,
- red is late and it is due to this resource.

Similar reports aggregate the performance by Department and Work Center.

## Points of Analysis:

- This analytic is used to identify your bottleneck resources. Any resource with Red can be considered a bottleneck. You will want to look deeper to see if this is a result of machine maintenance/repair or if it is a chronic problem which might signify that you need to add capacity on this machine or possibly buy another like machine.
- Yellow signifies that the resource is producing late, but not because of this resource itself. The cause is due to a prior operation. You may want to review the routing to see which prior steps are producing late. These prior resources are bottlenecks and should be addressed.
- If you have a bottleneck resource and a similar resource in the same Work Center/Department, then you may want to look into why the other resource isn't being scheduled. If at all possible, it might make sense to schedule work on the other available similar resources.
- If you do decide to make a capital investment, you can use the data from APS to help convince your banker that the demand for the new resource is such that a commercial loan is warranted.

# On-Time Performance

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

Department: **Extrusion**  
 OTD Performancer: **Late**  
 Year of NeedDate: **2015**

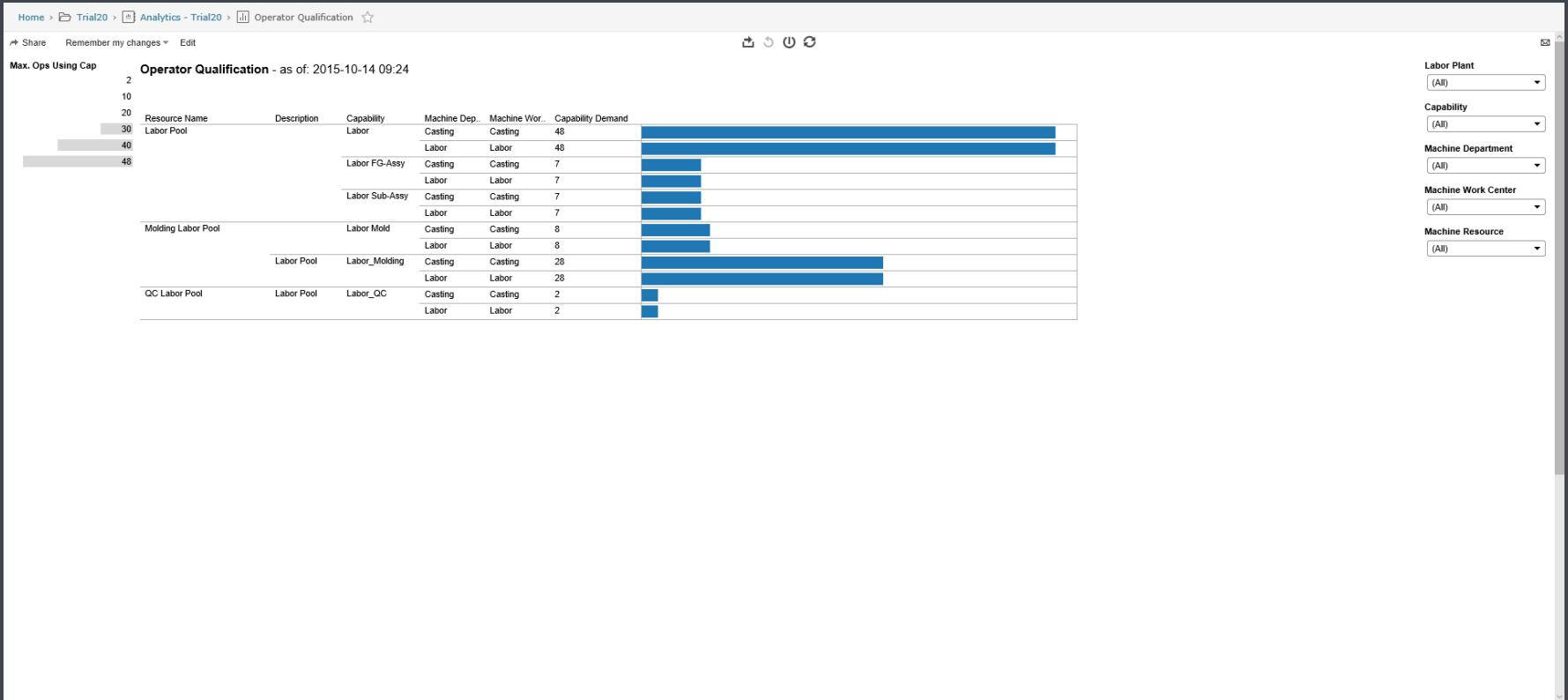
% Total: **75.00%**  
 Order Count: **3 Orders**  
 Revenue Total: **\$0**  
 Total Hours: **60.8 Hours**

| Bottleneck | Department | Description | DowntimeExists | JIT Start Date           | Job Name           | Late | Latest Constraint Date  | Latest Constraint | Name           | Need Date                | Number of Records | OTD Performance |
|------------|------------|-------------|----------------|--------------------------|--------------------|------|-------------------------|-------------------|----------------|--------------------------|-------------------|-----------------|
| True       | Extrusion  |             | No             | 10/14/2015<br>7:15:00 PM | MRP<br>-2147391062 | True | 10/1/2015<br>3:30:00 AM | Capacity          | Extruder<br>02 | 10/15/2015<br>1:15:00 PM | 1                 | Late            |
| True       | Extrusion  |             | No             | 9/29/2015<br>9:30:00 PM  | MRP<br>-2147391082 | True | 10/1/2015<br>3:30:00 AM | Capacity          | Extruder<br>02 | 10/1/2015<br>3:30:00 AM  | 1                 | Late            |

| Op Name | Plant | Publish Date     | Resource Description | Revenue | Scheduled End             | Scheduled Start          | Scheduling Hours | Standard Run Hrs | Standard Setup Hrs | Work Content Hours | Work Center |
|---------|-------|------------------|----------------------|---------|---------------------------|--------------------------|------------------|------------------|--------------------|--------------------|-------------|
| 10      | AeroX | 2015-10-14 09:24 |                      | 0       | 10/19/2015<br>11:00:00 AM | 10/15/2015<br>8:45:00 AM | 18.25            | 3                | 0.25               | 18.25              | Extrusion   |
| 10      | AeroX | 2015-10-14 09:24 |                      | 0       | 10/13/2015<br>12:30:00 PM | 10/7/2015<br>2:15:00 PM  | 30.25            | 3                | 0.25               | 30.25              | Extrusion   |







Operator Qualification shows the capabilities of each of your “Labor” resources. It will also display how many activities require that capability.

You can filter by Capability to show all of the operators with the desired capability.



## Points of Analysis:

- This analytic requires that you have defined resources with a ResourceType of “Labor” in APS. These are considered “Operators.” The qualifications are defined by their assigned capabilities. If you have no “Labor” resources, then you will not see any information on this report.
- The length of the bar is determined by how many activities currently scheduled are requiring this particular capability.
- For operators that have skills that currently have no demand, you may want to take this time to train them to be capable in areas with higher demand.

# Operator Qualification

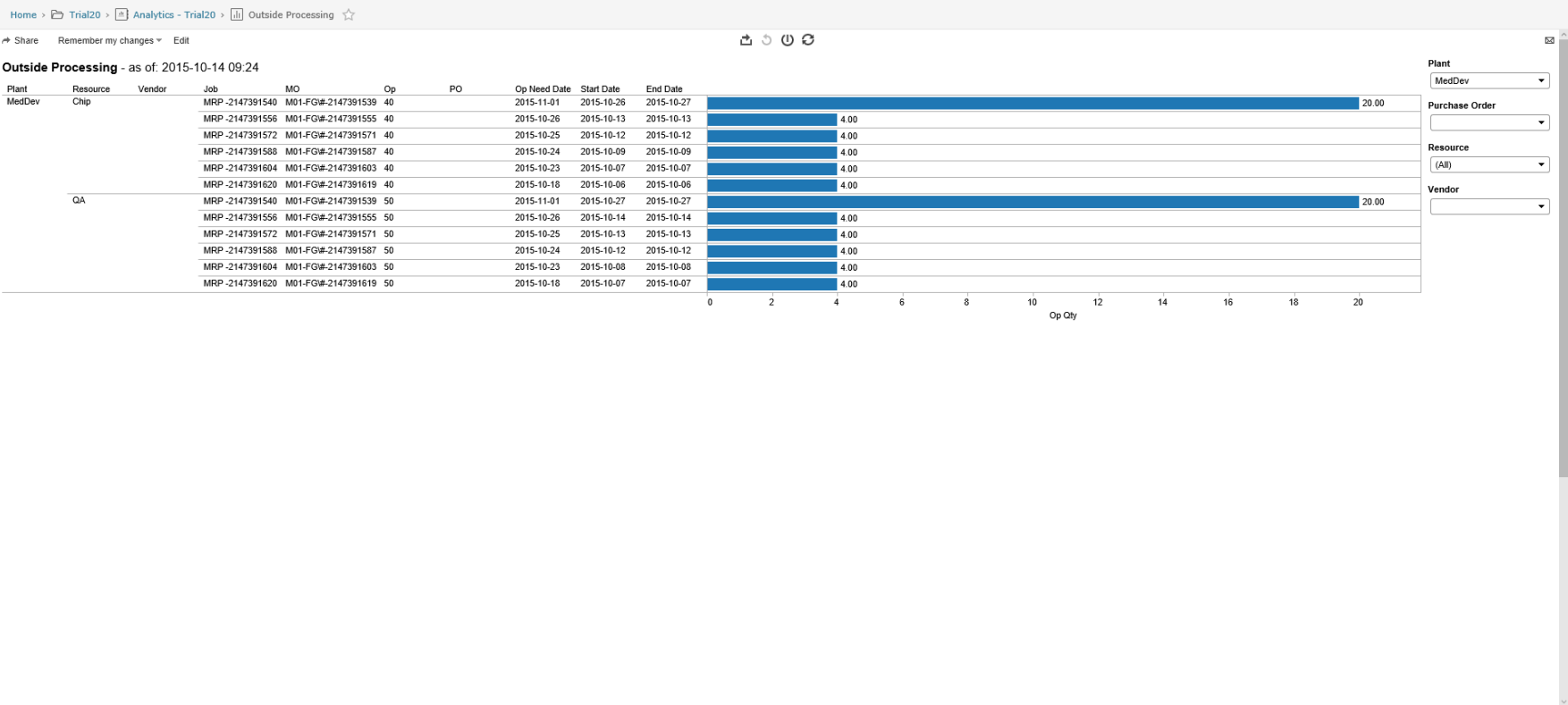
Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

|                      |                         |
|----------------------|-------------------------|
| Capability:          | <b>Labor</b>            |
| Machine Department:  | <b>Labor</b>            |
| Description:         |                         |
| Capability Demand:   | <b>48</b>               |
| Publish Date:        | <b>2015-10-14 09:24</b> |
| Resource Name:       | <b>Labor Pool</b>       |
| Machine Work Center: | <b>Labor</b>            |
| Max. Ops Using Cap:  | <b>48</b>               |

| Capability | Machine Department | Description | Labor Plant | Machine Capability | Machine Resource | Number of Records |
|------------|--------------------|-------------|-------------|--------------------|------------------|-------------------|
| Labor      | Labor              |             | MedDev      | Labo               | Rover Labor Pool | 1                 |

| Capability Demand | Ops Using Cap | Publish Date     | Resource Name | Resource Type | Machine Work Center |
|-------------------|---------------|------------------|---------------|---------------|---------------------|
| 48                | 48            | 2015-10-14 09:24 | Labor Pool    | Labor         | Labor               |



Outside Processing shows work scheduled to any resource designated as “Subcontractor”. It shows the related Job, MO, Operation, and Quantity.

If a Vendor or Purchase Order is associated with the Job, that data will be displayed. The underlying data will show the dates of the work and the original need date.

You can filter by Purchase Order, Resource, or Vendor.

## Points of Analysis:

- This analytic requires that you have defined resources with a ResourceType of “Subcontractor” in APS. If you don’t have any of these defined, then you won’t see any information on this report.
- You can use this analytic to see what is scheduled for each of your subcontractors for processing that is done outside of the plant.

# Outside Processing

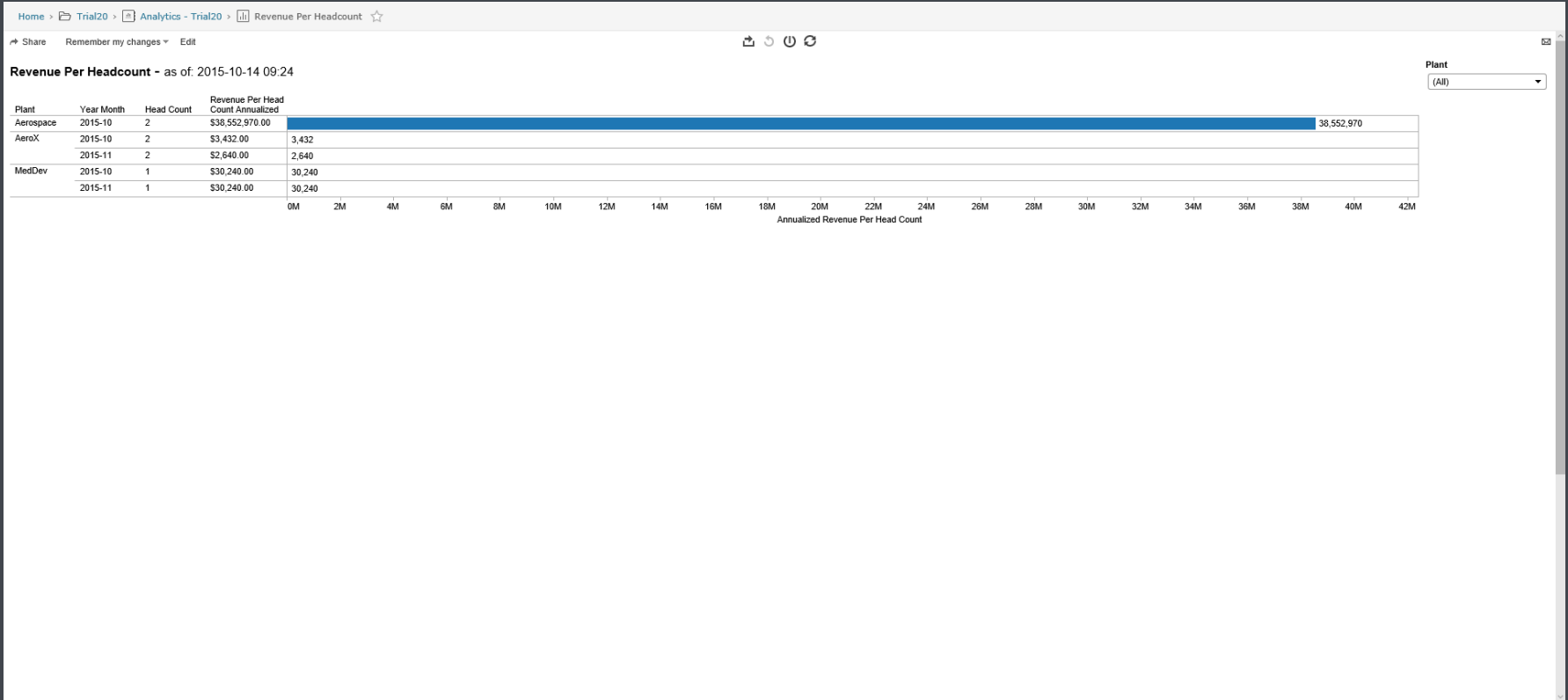
Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

|               |                            |
|---------------|----------------------------|
| Job:          | <b>MRP -2147391540</b>     |
| MO:           | <b>M01-FG\#-2147391539</b> |
| Op:           | <b>40</b>                  |
| Op Need Date: | <b>2015-11-01</b>          |
| Plant:        | <b>MedDev</b>              |
| PO:           |                            |
| Publish Date: | <b>2015-10-14 09:24</b>    |
| Resource:     | <b>Chip</b>                |
| End Date:     | <b>2015-10-27</b>          |
| Start Date:   | <b>2015-10-26</b>          |
| Vendor:       |                            |
| Op Qty:       | <b>20.00</b>               |

| Available Date | Item Desc | Item Name | Job             | MO                  | Number of Records | Quantity | Op | Op Need Date |
|----------------|-----------|-----------|-----------------|---------------------|-------------------|----------|----|--------------|
|                |           |           | MRP -2147391540 | M01-FG\#-2147391539 | 1                 | 20       | 40 | 2015-11-01   |

| Op Qty | PO Desc | PO | PO Qty | Plant  | Publish Date     | Resource | End Date   | Start Date | Vendor |
|--------|---------|----|--------|--------|------------------|----------|------------|------------|--------|
| 20     |         | 0  |        | MedDev | 2015-10-14 09:24 | Chip     | 2015-10-27 | 2015-10-26 |        |



Revenue Per Headcount annualizes the projected revenue over the head count.

The head count is determined as the number of labor resources.

This is based on the current sales orders in the system.

The past months show revenue that has not yet been achieved due to the lateness of the sales orders.

The current month will be a subset based on the orders that are still open.

The next month will be the most representative of the annualized revenue.

The future months will only be able to show future orders that are already entered into the system.

There are no filters or color gradients.



## Points of Analysis:

- This analytic requires that you have defined resources with a Resource Type of “Labor” in APS. It counts the number of these resources to determine the headcount. If you don’t have any of these defined, then you won’t see any information on this report.
- You will also need to import revenue data in order for this report to be meaningful. Currently MRP generated jobs don’t include revenue, so be aware of this when using the figures.
- If your revenue per headcount seems low, then you might want to check to see that revenue is being imported correctly into APS and that you aren’t losing detail when jobs are generated by MRP.

# Revenue Per Headcount

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

Revenue Per Head Count Annualized: **\$38,552,970.00**  
 Head Count: **2**  
 Plant: **Aerospace**  
 Publish Date: **2015-10-14 09:24**  
 Year Month: **2015-10**  
 Annualized Revenue Per Head Count: **38,552,970**

| Revenue Per Head Count Annualized | Annualized Revenue Per Head Count | Head Count | Monthly Total | Number of Records | Plant     | Publish Date     | Year Month |
|-----------------------------------|-----------------------------------|------------|---------------|-------------------|-----------|------------------|------------|
| 38552970                          | 38,552,970                        | 2          | 6,425,495     | 1                 | Aerospace | 2015-10-14 09:24 | 2015-10    |

Home > Trial20 > Analytics - Trial20 > Sales Order Change

Share Remember my changes Edit

Sales Order Change - as of: 2015-10-14 08:01

| Customer    | Sales Order | Line | Item Name | Qty Ordered | Delivery Date | Job Name | Job Start | Job End | Change Item               | Change From | Change To      | Change Date      |
|-------------|-------------|------|-----------|-------------|---------------|----------|-----------|---------|---------------------------|-------------|----------------|------------------|
| ABC Corp.   | SO-07       | 1    | 001-FG    | 1000        | 2015-10-16    |          |           |         | Changes: Cancelled        | True        | False          | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 1 Need Date          | 2016-06-24  | 2015-10-24     | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 1 Need Date          | 2015-10-24  | 2015-10-31     | 2015-10-08 12:58 |
|             |             |      |           |             |               |          |           |         | Line 1 Unit Price         | 0.000000000 | 1422.110000000 | 2015-10-14 08:01 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
| BioEnterics | SO-m01      | 1    | M01-FG    | 4           | 2015-10-19    |          |           |         | Changes: Line 1 Need Date | 2015-10-20  | 2015-10-19     | 2015-10-13 15:49 |
|             |             |      |           |             |               |          |           |         | Line 1 Unit Price         | 0.000000000 | 126.000000000  | 2015-10-14 08:01 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
| CUI         | SO-m05      | 1    | M01-FG    | 4           | 2015-10-27    |          |           |         | Changes: Line 1 Need Date | 2015-10-23  | 2015-10-27     | 2015-10-13 15:49 |
|             |             |      |           |             |               |          |           |         | Line 1 Unit Price         | 0.000000000 | 126.000000000  | 2015-10-14 08:01 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
| CustomerABC | SO-01       | 1    | 001-FG    | 1000        | 2015-10-10    |          |           |         | Changes: Line 1 Need Date | 2015-10-18  | 2015-10-25     | 2015-10-08 12:58 |
|             |             |      |           |             |               |          |           |         | Line 1 Unit Price         | 0.000000000 | 1422.110000000 | 2015-10-14 08:01 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
| CustomerXYZ | SO-02       | 1    | 001-FG    | 500         | 2015-10-11    |          |           |         | Changes: Line 1 Need Date | 2015-10-22  | 2015-10-19     | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 1 Need Date          | 2015-10-19  | 2015-10-26     | 2015-10-08 12:58 |
|             |             |      |           |             |               |          |           |         | Line 1 Unit Price         | 0.000000000 | 1422.110000000 | 2015-10-14 08:01 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
| SO-03       | 2           |      | 001-FG    | 500         | 2015-10-12    |          |           |         | Changes: Cancelled        | True        | False          | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 2 Need Date          | 2015-10-26  | 2015-10-20     | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 2 Need Date          | 2015-10-20  | 2015-10-27     | 2015-10-08 12:58 |
|             |             |      |           |             |               |          |           |         | Line 2 Unit Price         | 0.000000000 | 1422.110000000 | 2015-10-14 08:01 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
| SO-04       | 3           |      | 001-FG    | 500         | 2015-10-13    |          |           |         | Changes: Cancelled        | True        | False          | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 3 Need Date          | 2016-06-22  | 2015-10-21     | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 3 Need Date          | 2015-10-21  | 2015-10-28     | 2015-10-08 12:58 |
|             |             |      |           |             |               |          |           |         | Line 3 Unit Price         | 0.000000000 | 1422.110000000 | 2015-10-14 08:01 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
| SO-05       | 4           |      | 001-FG    | 500         | 2015-10-14    |          |           |         | Changes: Cancelled        | True        | False          | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 4 Need Date          | 2016-06-23  | 2015-10-22     | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 4 Need Date          | 2015-10-22  | 2015-10-29     | 2015-10-08 12:58 |
|             |             |      |           |             |               |          |           |         | Line 4 Unit Price         | 0.000000000 | 1422.110000000 | 2015-10-14 08:01 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |
| SO-06       | 5           |      | 001-FG    | 500         | 2015-10-15    |          |           |         | Changes: Cancelled        | True        | False          | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 5 Need Date          | 2016-06-24  | 2015-10-23     | 2015-10-08 10:07 |
|             |             |      |           |             |               |          |           |         | Line 5 Need Date          | 2015-10-23  | 2015-10-30     | 2015-10-08 12:58 |
|             |             |      |           |             |               |          |           |         |                           |             |                |                  |

SOC - Customer  
(All)

SOC - Sales Order  
(All)

SOC - Delivery Date  
(All)

SOC - Change Date  
(All)

Sales Order Change will show sales order information, related production orders, and applicable changes associated with either the sales orders or production orders.

On the left hand side you will see the current sales order related information

The middle section shows related production orders with their start/stop dates.

The right hand side shows what was changed, the original and new values, and the date of the change.

The changes that have already taken place are stored in a history file.

When you first start using the analytic the history file will be empty.

We will not try to import history prior to when you start using this analytic.

You can filter by: Customer, Sales Order, Delivery Date, and Change Date.

## Points of Analysis:

- This analytic shows the changes that have occurred to a sales order and related jobs. At first there will be no history. As time goes by and you continue to publish information to the analytics, you will see the history of changes appear.
- This information can be used to see changes that a customer has requested. This gives you a better understanding of the work required to facilitate each of your customers.
- This information can also be used to see the changes that have occurred on the production floor that may affect your ability to provide the desired service to your customers.
- Knowing the changes that have occurred will give you a better idea of both how you are treating your customers and how they are treating you.

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

|                 |                          |
|-----------------|--------------------------|
| Change Date:    | <b>2015-10-14 08:01</b>  |
| Change From:    | <b>0.000000000</b>       |
| Change Item:    | <b>Line 1 Unit Price</b> |
| Change To:      | <b>1422.110000000</b>    |
| Customer:       | <b>ABC Corp.</b>         |
| Delivery Date:  | <b>2015-10-16</b>        |
| Job End:        |                          |
| Item Name:      | <b>001-FG</b>            |
| Job Name:       |                          |
| LineCnt (copy): | <b>5</b>                 |
| Line:           | <b>1</b>                 |
| Publish Date:   | <b>2015-10-14 08:01</b>  |
| Qty Ordered:    | <b>1000</b>              |
| Sales Order:    | <b>SO-07</b>             |
| Job Start:      |                          |
| LineCnt:        | <b>5</b>                 |

| Cancelled Flag | Change Date      | Change From | Change Item       | Change To      | Customer  | Delivery Date | Job End | Item Desc    | Item Name | Job Name | LineCnt (copy) |
|----------------|------------------|-------------|-------------------|----------------|-----------|---------------|---------|--------------|-----------|----------|----------------|
| False          | 2015-10-14 08:01 | 0.000000000 | Line 1 Unit Price | 1422.110000000 | ABC Corp. | 2015-10-16    |         | Flying Shirt | 001-FG    |          | 5              |

| LineCnt | Line | Number of Records | Publish Date     | Qty Ordered | QtyOrdered | SO Name | Sales Order | Job Start | Unit Price (copy) | Unit Price | Warehouse Name |
|---------|------|-------------------|------------------|-------------|------------|---------|-------------|-----------|-------------------|------------|----------------|
| 5       | 1    | 1                 | 2015-10-14 08:01 | 1000        | 1,000      | SO-07   | SO-07       |           | 1422.11           | 1,422.11   | Warehouse      |

Sales Order Management - as of: 2015-10-14 09:24

| Plant     | Category        | Sales Order | Line Number | Customer    | Required Date | Item Name | Days Late | Qty Open To Ship | Remaining Value |
|-----------|-----------------|-------------|-------------|-------------|---------------|-----------|-----------|------------------|-----------------|
| Aerospace | 1) Past Due     | SO-01       | 1           | CustomerABC | 2015-10-10    | 001-FG    | 6         | 1000             | 1422110.00      |
|           |                 | SO-02       | 1           | CustomerXYZ | 2015-10-11    | 001-FG    | 5         | 500              | 711055.00       |
|           |                 | SO-03       | 2           | CustomerXYZ | 2015-10-12    | 001-FG    | 4         | 500              | 711055.00       |
|           |                 | SO-04       | 3           | CustomerXYZ | 2015-10-13    | 001-FG    | 3         | 500              | 711055.00       |
|           |                 | SO-05       | 4           | CustomerXYZ | 2015-10-14    | 001-FG    | 2         | 500              | 711055.00       |
|           |                 | SO-06       | 5           | CustomerXYZ | 2015-10-15    | 001-FG    | 1         | 500              | 711055.00       |
|           |                 | SO-07       | 1           | ABC Corp.   | 2015-10-16    | 001-FG    | 0         | 1000             | 1422110.00      |
|           | 2) Current Year | SO-08       | 1           | SIMPL       | 2015-10-17    | 002-FG    | 0         | 500              | 26000.00        |
| AeroX     | 2) Current Year | SO-x01      | 1           | NASA        | 2015-11-01    | 004-FG    | 0         | 4                | 176.00          |
|           |                 | SO-x02      | 1           | SpaceX      | 2015-11-07    | 004-FG    | 0         | 6                | 264.00          |
|           |                 | SO-x03      | 1           | SpaceX      | 2015-10-23    | 004-FG    | 0         | 5                | 220.00          |
|           |                 | SO-x04      | 1           | NASA        | 2015-10-26    | 004-FG    | 0         | 4                | 176.00          |
|           |                 | 2           | NASA        | 2015-10-27  | 004-FG        | 0         | 4         | 176.00           |                 |
| MedDev    | 2) Current Year | SO-m01      | 1           | BioEnterics | 2015-10-19    | M01-FG    | 0         | 4                | 504.00          |
|           |                 | SO-m02      | 1           | NuSil       | 2015-10-24    | M01-FG    | 0         | 4                | 504.00          |
|           |                 | SO-m03      | 1           | Inamed      | 2015-10-25    | M01-FG    | 0         | 4                | 504.00          |
|           |                 | SO-m04      | 1           | McGhan Ltd. | 2015-10-26    | M01-FG    | 0         | 4                | 504.00          |
|           |                 | SO-m05      | 1           | CUI         | 2015-10-27    | M01-FG    | 0         | 4                | 504.00          |
|           |                 | SO-m06      | 1           | McGhan      | 2015-11-02    | M01-FG    | 0         | 20               | 2520.00         |

Plant  
(All)

Category  
(All)

Sales Order  
(All)

Customer  
(All)

Item Name  
(All)

Item Group  
(All)



Sales Order Management will show the current status of your sales orders.  
They are grouped into categories for: Past Due, Current Year, Future, and On Hold (date of 10 years into the future.)

We display the open line items on the open orders.  
We calculate the remaining value based on the items that haven't yet shipped.  
The Days Late is determined by the Required Date and not the customer's original Request Date.

You can filter by: Category, Sales Order, Customer, and Item Name



## Points of Analysis:

- This analytic shows your existing sales orders and the quantities due. The bar represents the remaining value and requires that costs are being imported into APS. Without this cost data, the value will be zero.
- You can use this analytic to identify work that is overdue.
- You can prioritize any overdue work based on multiple criteria including the customer associated with the order, the remaining value of the order, and the lateness of the order.

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

|                   |                         |
|-------------------|-------------------------|
| Category:         | <b>1) Past Due</b>      |
| Customer:         | <b>CustomerABC</b>      |
| Days Late:        | <b>6</b>                |
| Item Name:        | <b>001-FG</b>           |
| Line Number:      | <b>1</b>                |
| Plant:            | <b>Aerospace</b>        |
| Publish Date:     | <b>2015-10-14 09:24</b> |
| Qty Open To Ship: | <b>1000</b>             |
| Remaining Value:  | <b>1422110.00</b>       |
| Required Date:    | <b>2015-10-10</b>       |
| Sales Order:      | <b>SO-01</b>            |
| RemainingValue:   | <b>1,422,110</b>        |

| Category    | Customer    | Days Late | DaysLate | Expiration Date       | Item Desc    | Item Group | Item Name | Line Desc | Line Number | Number of Records | Plant     | Publish Date     |
|-------------|-------------|-----------|----------|-----------------------|--------------|------------|-----------|-----------|-------------|-------------------|-----------|------------------|
| 1) Past Due | CustomerABC | 6         | 6        | 12/31/9999 4:00:00 PM | Flying Shirt | 001        | 001-FG    |           | 1           | 1                 | Aerospace | 2015-10-14 09:24 |

| Qty Open To Ship | Qty Ordered | Remaining Value | RemainingValue | Required Available Date | Required Date | SO Desc | Sales Amount | Sales Order | Unit Price |
|------------------|-------------|-----------------|----------------|-------------------------|---------------|---------|--------------|-------------|------------|
| 1000             | 1,000       | 1422110.00      | 1,422,110      | 10/10/2015 12:00:00 AM  | 2015-10-10    |         | 111,000      | SO-01       | 1,422.11   |

Scrap After Operation - as of: 2015-10-14 09:24

Item Group  
M01

| Item Name      | Job Name           | MO Name            | Reported Start | Op Name | Required Qty | Finished Qty | Calc Scrap Qty | Calc Scrap Percent | Expected Scrap Percent | Reported Scrap Qty | Reported Scrap Percent |
|----------------|--------------------|--------------------|----------------|---------|--------------|--------------|----------------|--------------------|------------------------|--------------------|------------------------|
| M01-Chip-WIP01 | MRP<br>-2147392406 | M01-FG#-2147392405 | 2015-10-01     | 10      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 20      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 30      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 40      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 50      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 60      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 70      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
| M01-Dip-WIP01  | MRP<br>-2147392406 | M01-FG#-2147392405 | 2015-10-01     | 10      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 20      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 30      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 40      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 50      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 60      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 70      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
| M01-FG         | MRP<br>-2147392406 | M01-FG#-2147392405 | 2015-10-01     | 10      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 20      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 30      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 40      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 50      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 60      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 70      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
| M01-Form-WIP01 | MRP<br>-2147392406 | M01-FG#-2147392405 | 2015-10-01     | 10      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 20      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 30      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 40      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 50      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 60      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 70      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
| M01-Mix-BP01   | MRP<br>-2147392406 | M01-FG#-2147392405 | 2015-10-01     | 10      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 20      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 30      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 40      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 50      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 60      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |
|                |                    |                    |                | 70      | 4            | 0            | 4              | 100                | 0                      | 0                  | 0                      |

0  
Scrap Hours for Reported Scrap

Scrap After Operation lays out production orders by operation and shows the required quantity and the scrap quantity and from the calculates the scrap percent at each operation.

It will also show the expected scrap percent so that you can compare your standards to your actuals.

The total scrap hours is calculated to show how much time it would take to make up for the scrap at an operation.

The Reported Start date is an imported value that is displayed so that you can track down anomalies.

There are not filters or color gradients.

## Points of Analysis:

- This analytic allows you to compare your expected scrap with your actual scrap at each operation. In order to make the comparison you will have to import the expected and actual scrap values. If you import either, but not both, you will still be able to see some of the information.
- The bar shows how many hours are associated with making up for the scrapped items. This gives you a way to determine which resources are producing scrap at a rate that may need to be addressed.
- Scrap percent is calculated to show how well a machine is producing, but it may be more important to you to address areas where scrap percents may be low, but the time required to make up for the scrap is great.

# Scrap After Operation

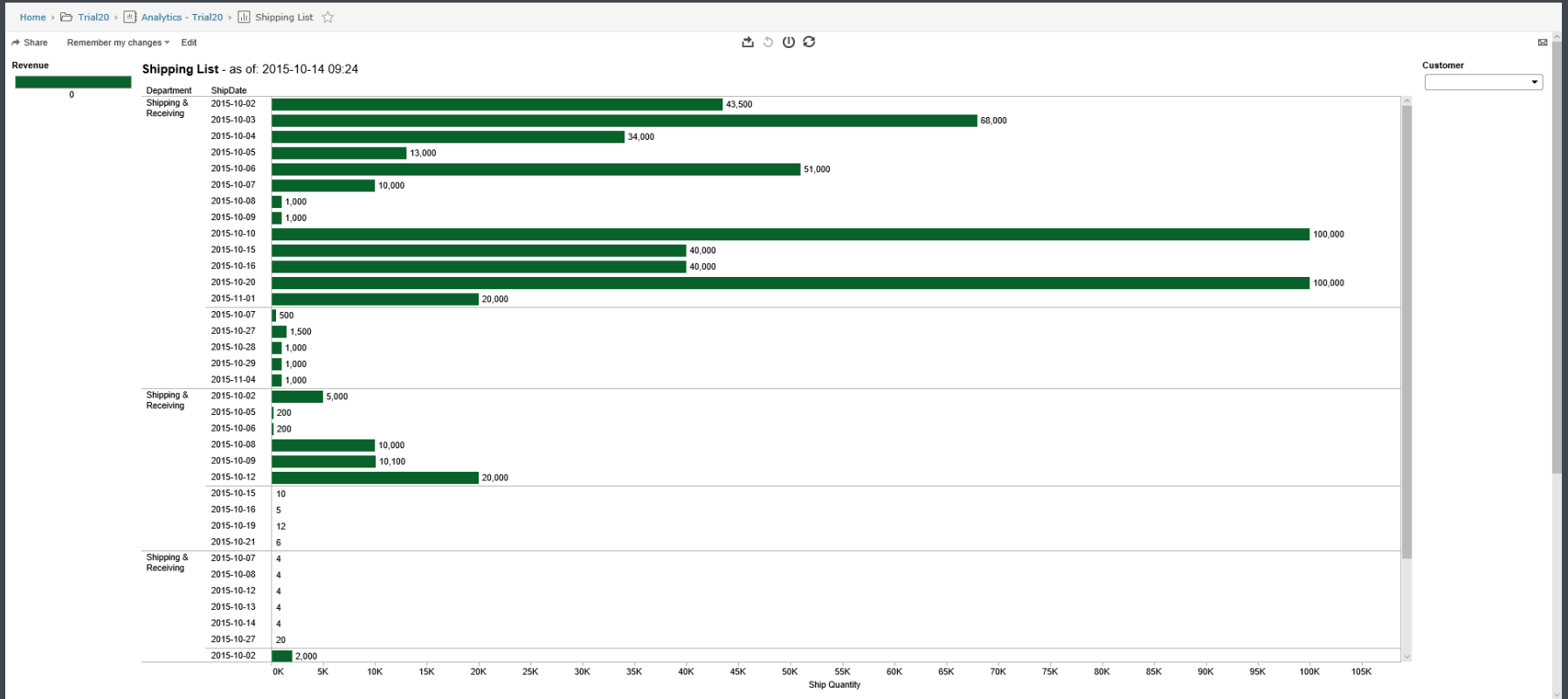
Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

|                                 |                            |
|---------------------------------|----------------------------|
| Reported Scrap Percent:         | <b>0</b>                   |
| Calc Scrap Percent:             | <b>100</b>                 |
| Calc Scrap Qty:                 | <b>4</b>                   |
| Expected Scrap Percent:         | <b>0</b>                   |
| Item Name:                      | <b>M01-Chip-WIP01</b>      |
| Job Name:                       | <b>MRP -2147392406</b>     |
| MO Name:                        | <b>M01-FG\#-2147392405</b> |
| Op Name:                        | <b>10</b>                  |
| Publish Date:                   | <b>2015-10-14 09:24</b>    |
| Finished Qty:                   | <b>0</b>                   |
| Reported Scrap Qty:             | <b>0</b>                   |
| Reported Start:                 | <b>2015-10-01</b>          |
| Required Qty:                   | <b>4</b>                   |
| Scrap Hours for Reported Scrap: | <b>0</b>                   |

| Scrap Hours for Reported Scrap | Reported Scrap Percent | Calc Scrap Percent | Calc Scrap Qty | Calculated Scrap Percent | Calculated Scrap Qty | Expected Scrap Percent | ExpectedScrapPercent | Item Description  | Item Group | Item Name      | Job Name        |
|--------------------------------|------------------------|--------------------|----------------|--------------------------|----------------------|------------------------|----------------------|-------------------|------------|----------------|-----------------|
| 0                              | 0                      | 100                | 4              | 100                      | 4                    | 0                      | 0                    | Expander Pre-Test | M01        | M01-Chip-WIP01 | MRP -2147392406 |

| MO Name             | Number of Records | Op Name | Publish Date     | Finished Qty | Reported Good Qty | Reported Scrap Qty | Reported Start | Required Qty | Required Finish Qty | Total Scrap Hours | Scrap Hours |
|---------------------|-------------------|---------|------------------|--------------|-------------------|--------------------|----------------|--------------|---------------------|-------------------|-------------|
| M01-FG\#-2147392405 | 1                 | 10      | 2015-10-14 09:24 | 0            | 0                 | 0                  | 2015-10-01     | 4            | 4                   | 4                 | 4           |



The Shipping List shows activities that are scheduled to ship on each day.  
In order to specify a “Shipping” resource, we require that the resource exist in a department with “ship” in its name.

You can filter by Customer.

The color gradient shows the revenue associated with the items being shipped.



## Points of Analysis:

- This analytic requires that you have a department with the word “ship” somewhere in its name. Any resource in this category is considered a shipping resource.
- Each day, you can see the number of units that are expected to be shipped. This will help you determine the load on your shipping department.
- The color of the bar varies based on the revenue represented by the shipping. This can help you make decisions on when to ship high revenue shipments. You may want to move these forward in time to make your quarterly goals. You may want to move these items to a day that has a higher expectation of things going as planned. The day before a holiday or the day of the big game may not be ideal days for shipping high dollar items.

# Shipping List

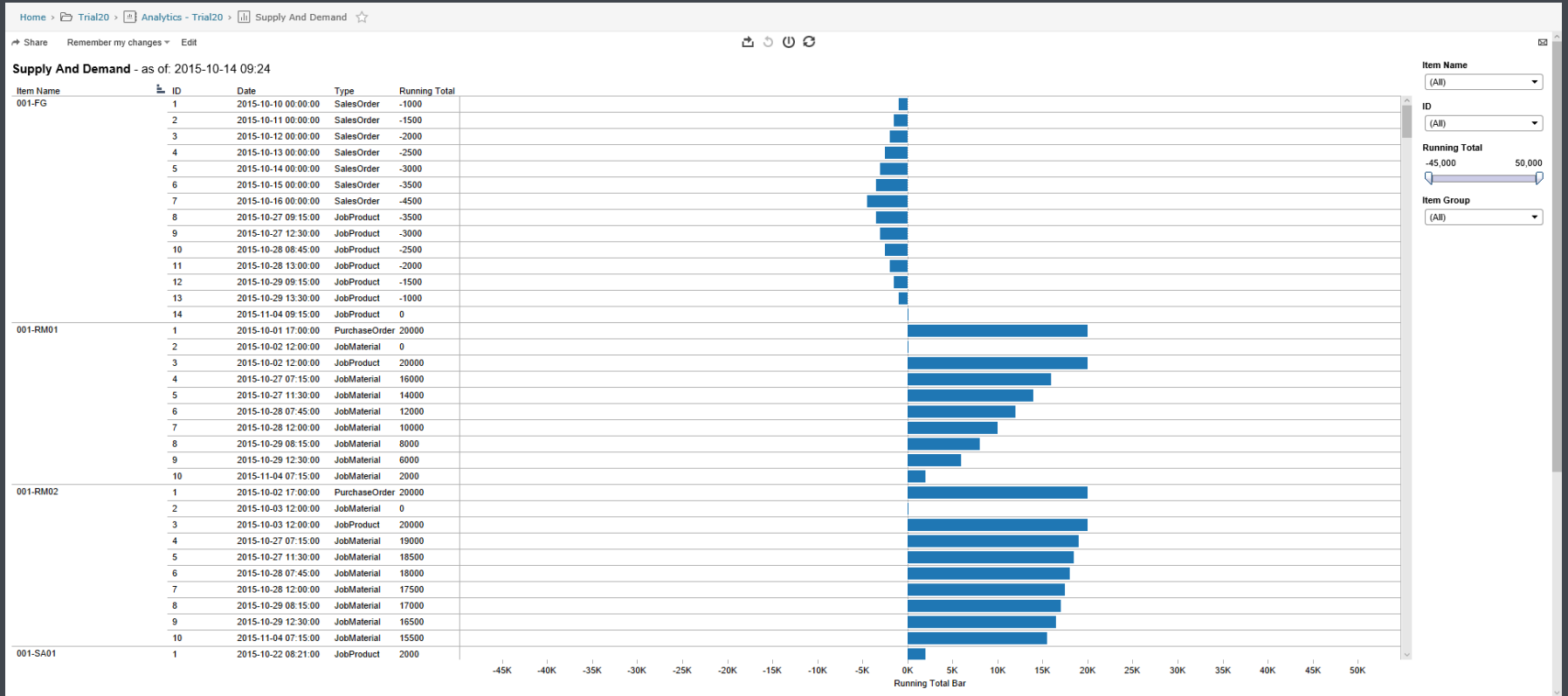
Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

Department: **Shipping & Receiving**  
 Plant Name: **Aerospace**  
 Publish Date: **2015-10-14 09:24**  
 Resource: **Receiving / Inpsection**  
 ShipDate: **2015-10-03**  
 Workcenter: **Shipping & Receiving**  
 Ship Quantity: **68,000**  
 Revenue: **0**

| Customer | Department           | Job Name           | LatenessDays | MO Name            | NeedDate              | Number of Records | Op Name | Plant Name | Item Desc          |
|----------|----------------------|--------------------|--------------|--------------------|-----------------------|-------------------|---------|------------|--------------------|
|          | Shipping & Receiving | PO-01-2-2015-10-03 | 0            | PO-01-2-2015-10-03 | 10/3/2015 12:00:00 PM | 1                 | 10      | Aerospace  | Micro Gimbal       |
|          | Shipping & Receiving | PO-03-2-2015-10-03 | 0            | PO-03-2-2015-10-03 | 10/3/2015 12:00:00 PM | 1                 | 10      | Aerospace  | Montana Floss      |
|          | Shipping & Receiving | PO-05-1-2015-10-03 | 0            | PO-05-1-2015-10-03 | 10/3/2015 12:00:00 PM | 1                 | 10      | Aerospace  | Mercuric-Telluride |

| Item Name        | Profit | Publish Date     | Ship Quantity | Resource               | Revenue | Scheduled Start       | ShipDate   | Workcenter           |
|------------------|--------|------------------|---------------|------------------------|---------|-----------------------|------------|----------------------|
| 001-RM02         | -240   | 2015-10-14 09:24 | 20,000        | Receiving / Inpsection | 0       | 10/3/2015 12:00:00 AM | 2015-10-03 | Shipping & Receiving |
| 001-SA01-01-RM02 | -240   | 2015-10-14 09:24 | 2,000         | Receiving / Inpsection | 0       | 10/3/2015 12:00:00 AM | 2015-10-03 | Shipping & Receiving |
| 001-SA02-01-RM01 | -240   | 2015-10-14 09:24 | 1,000         | Receiving / Inpsection | 0       | 10/3/2015 12:00:00 AM | 2015-10-03 | Shipping & Receiving |



Supply And Demand shows how inventory for an item is affected by supply and demand.

Supply is based on: Inventory (original QOH), Job Products, Purchase Orders, and Transfer Orders In.

Demand is based on: Job Materials, Transfer Orders Out, Sales Orders, and Forecasts.

You can filter by Item ID, Transaction ID, Running Total.

There is no color gradient.

## Points of Analysis:

- This analytic shows the rise and fall of inventory. It is forward looking so you may see inventory quantities go negative. This represents when demand is greater than supply. The bars should go non-negative in the future to represent that you are supplying your demand.
- Where component materials are staying negative, you will want to look into why the demand is not being fulfilled. It may be that a purchase order for raw material needs to be entered or it may be that a sub-assembly job needs to be entered into the production plan.
- There may be many items that are rarely used and these can be excluded by excluding the first ID of each item. Any part/item with only 1 entry will be excluded.

# Supply And Demand

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

|                |                            |
|----------------|----------------------------|
| Item ID:       | <b>001-FG</b>              |
| Type:          | <b>SalesOrder</b>          |
| ID:            | <b>1</b>                   |
| Date:          | <b>2015-10-10 00:00:00</b> |
| Running Total: | <b>-1,000</b>              |

| Item Group | Item Name | Object ID | Type       | Publish Date     | Qty   | Quantity | ID | Rec Cnt | Running Total | Running Total Bar | Supply Demand | Date                | Warehouse ID |
|------------|-----------|-----------|------------|------------------|-------|----------|----|---------|---------------|-------------------|---------------|---------------------|--------------|
| 001        | 001-FG    | SO-01 - 1 | SalesOrder | 2015-10-14 09:24 | -1000 | 1,000    | 1  | 1       | -1000         | -1,000            | Demand        | 2015-10-10 00:00:00 | Warehouse    |

Work Order Cost - as of: 2015-10-14 09:24

| Plant Name                       | Customer | Product               | Job                                 | Quantity           | Revenue | TotalHours         | Finished Ops | Labor Hours | Revenue Per Direct Labor Hour |   |   |  |
|----------------------------------|----------|-----------------------|-------------------------------------|--------------------|---------|--------------------|--------------|-------------|-------------------------------|---|---|--|
| Aerospace                        |          | 001-FG (Flying Shirt) | MRP -2147391722                     | 1000               | 0       | 33.6               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391732                     | 500                | 0       | 17.1               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391742                     | 500                | 0       | 17.1               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391752                     | 500                | 0       | 17.1               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391762                     | 500                | 0       | 17.1               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391772                     | 500                | 0       | 17.1               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391782                     | 1000               | 0       | 33.6               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | 001-RM01 (Fero Sheet)               | PO-01-1-2015-10-02 | 20000   | 0                  | 12           | 0           | 0                             |   |   |  |
|                                  |          |                       | 001-RM02 (Micro Gimbal)             | PO-01-2-2015-10-03 | 20000   | 0                  | 12           | 0           | 0                             |   |   |  |
|                                  |          |                       | 001-SA01 (Magneto Repulser)         |                    |         | MRP -2147391464    | 2000         | 0           | 14.45                         | 0 | 0 |  |
| MRP -2147391474                  | 1000     | 0                     |                                     |                    |         | 7.45               | 0            | 0           |                               |   |   |  |
| MRP -2147391484                  | 1000     | 0                     |                                     |                    |         | 7.45               | 0            | 0           |                               |   |   |  |
| MRP -2147391494                  | 1000     | 0                     |                                     |                    |         | 7.45               | 0            | 0           |                               |   |   |  |
| MRP -2147391504                  | 1000     | 0                     |                                     |                    |         | 7.45               | 0            | 0           |                               |   |   |  |
| MRP -2147391514                  | 1000     | 0                     |                                     |                    |         | 7.45               | 0            | 0           |                               |   |   |  |
| MRP -2147391524                  | 2000     | 0                     |                                     |                    |         | 14.45              | 0            | 0           |                               |   |   |  |
| 001-SA01-01 (Dynamo Hum)         |          |                       |                                     |                    |         | MRP -2147391200    | 4000         | 0           | 28.6                          | 0 | 0 |  |
|                                  |          |                       |                                     |                    |         | MRP -2147391208    | 2000         | 0           | 14.6                          | 0 | 0 |  |
|                                  |          |                       |                                     |                    |         | MRP -2147391216    | 2000         | 0           | 14.6                          | 0 | 0 |  |
|                                  |          |                       | MRP -2147391224                     | 2000               | 0       | 14.6               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391232                     | 2000               | 0       | 14.6               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391240                     | 2000               | 0       | 14.6               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | MRP -2147391248                     | 4000               | 0       | 28.6               | 0            | 0           |                               |   |   |  |
|                                  |          |                       | 001-SA01-01-RM01 (Frank Fortolider) |                    |         | PO-01-3-2015-10-04 | 20000        | 0           | 12                            | 0 | 0 |  |
|                                  |          |                       |                                     |                    |         | PO-02-1-2015-10-05 | 10000        | 0           | 12                            | 0 | 0 |  |
|                                  |          |                       |                                     |                    |         | PO-02-2-2015-10-06 | 10000        | 0           | 12                            | 0 | 0 |  |
| PO-02-3-2015-10-07               | 10000    | 0                     |                                     |                    |         | 12                 | 0            | 0           |                               |   |   |  |
| PO-02-4-2015-10-08               | 1000     | 0                     |                                     |                    |         | 12                 | 0            | 0           |                               |   |   |  |
| PO-02-5-2015-10-09               | 1000     | 0                     |                                     |                    |         | 12                 | 0            | 0           |                               |   |   |  |
| 001-SA01-01-RM02 (Montana Floss) |          |                       |                                     |                    |         | PO-03-1-2015-10-02 | 2000         | 0           | 12                            | 0 | 0 |  |
|                                  |          |                       |                                     |                    |         | PO-03-2-2015-10-03 | 2000         | 0           | 12                            | 0 | 0 |  |
|                                  |          |                       |                                     |                    |         | PO-03-3-2015-10-04 | 2000         | 0           | 12                            | 0 | 0 |  |
|                                  |          |                       |                                     |                    |         | PO-03-4-2015-10-05 | 2000         | 0           | 12                            | 0 | 0 |  |
|                                  |          |                       | PO-03-5-2015-10-06                  | 40000              | 0       | 12                 | 0            | 0           |                               |   |   |  |
|                                  |          |                       |                                     |                    |         |                    |              |             |                               |   |   |  |

0  
RevenuePerDirectLaborHour

Plant Name  
(All) ▾

Customer  
▾

Item Name  
(All) ▾

Item Group  
(All) ▾

Work Order Cost shows costs and revenue associated with production orders.

The values for cost and revenue must be imported into PlanetTogether in order for them to appear on the analytics.

Labor costs are associated with resources of type: Labor, Operator, Supervisor, Engineer, Inspector, Team, Technician, or Employee.

You can filter by Customer or Part Number.

There is no color gradient.



## Points of Analysis:

- This analytic has a calculation for “Revenue Per Direct Labor Hour”. In order to calculate this, you will need resources of any of these types: Labor, Operator, Supervisor, Engineer, Inspector, Team, Technician, or Employee. For most implementations, Labor will suffice. If you don’t have any of these types of resources, then the “revenue per” calculation will be zero.
- Any jobs with a high value for Revenue Per Direct Labor Hour are jobs that you’d like to have more of. This can help you determine the products that you may want to have your marketing department focus on.

# Work Order Cost

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

Customer:  
 Finished Ops:  
 Job: **MRP -2147391722**  
 Labor Hours: **0**  
 Plant Name: **Aerospace**  
 Product: **001-FG (Flying Shirt)**  
 Publish Date: **2015-10-14 09:24**  
 Quantity: **1000**  
 Revenue: **0**  
 Revenue Per Direct Labor Hour: **0**  
 TotalHours: **33.6**  
 RevenuePerDirectLaborHour: **0**

| Cost     | Customer | Finished Ops | Item Group | Job Desc     | JobMOnName                                | Job Qty | Job             | Labor Cost Per Unit | Labor Hours | MOName              | Machine Cost Per Unit | Material Cost Per Unit | Number of Records | Outside Processing Cost Per Unit | Item Description |
|----------|----------|--------------|------------|--------------|---|---------|-----------------|---------------------|-------------|---------------------|-----------------------|------------------------|-------------------|----------------------------------|------------------|
| 1,422.11 |          |              | 001        | Flying Shirt | MRP -2147391722 (MO: 001-FG\#-2147391721) | 1,000   | MRP -2147391722 | 0                   | 0           | 001-FG\#-2147391721 | 0.672                 | 0                      | 1                 | 0                                | Flying Shirt     |

| Item Name | Plant Name | Product               | Publish Date     | Quantity | Revenue Per Direct Labor Hour | RevenuePerDirectLaborHour | Revenue | Standard Hours Per Unit | StandardHours | Total Hours Per Unit | TotalHours |
|-----------|------------|-----------------------|------------------|----------|-------------------------------|---------------------------|---------|-------------------------|---------------|----------------------|------------|
| 001-FG    | Aerospace  | 001-FG (Flying Shirt) | 2015-10-14 09:24 | 1000     | 0                             | 0                         | 0       | 0.00063                 | 0.63          | 0.0336               | 33.6       |

Work Order Management - as of: 2015-10-14 09:24

Required Qty 4  50,000

| Plant Name | Category    | Job MO Name                  | Customer | Item Name   | Quantity | Start Date | End Date   | Need Date  | Sales Order | Sales Order L. | Days Late |
|------------|-------------|------------------------------|----------|-------------|----------|------------|------------|------------|-------------|----------------|-----------|
| Aerospace  | 1) Past Due | MRP -2147391094 (MO: 002-... |          | 002-SA01-01 | 500      | 2015-10-05 | 2015-10-06 | 2015-10-01 |             |                | 4.90      |
|            |             | MRP -2147391104 (MO: 001-... |          | 001-SA02-01 | 4000     | 2015-10-01 | 2015-10-13 | 2015-10-02 |             |                | 11.34     |
|            |             | MRP -2147391114 (MO: 001-... |          | 001-SA02-01 | 2000     | 2015-10-01 | 2015-10-09 | 2015-10-02 |             |                | 7.25      |
|            |             | MRP -2147391124 (MO: 001-... |          | 001-SA02-01 | 2000     | 2015-10-01 | 2015-10-09 | 2015-10-02 |             |                | 6.86      |
|            |             | MRP -2147391134 (MO: 001-... |          | 001-SA02-01 | 2000     | 2015-10-01 | 2015-10-08 | 2015-10-01 |             |                | 6.34      |
|            |             | MRP -2147391144 (MO: 001-... |          | 001-SA02-01 | 2000     | 2015-10-01 | 2015-10-08 | 2015-10-01 |             |                | 6.25      |
|            |             | MRP -2147391154 (MO: 001-... |          | 001-SA02-01 | 2000     | 2015-10-01 | 2015-10-07 | 2015-10-01 |             |                | 5.86      |
|            |             | MRP -2147391164 (MO: 001-... |          | 001-SA02-01 | 4000     | 2015-10-01 | 2015-10-09 | 2015-09-29 |             |                | 9.33      |
|            |             | MRP -2147391168 (MO: 001-... |          | 001-SA01-02 | 4000     | 2015-10-22 | 2015-10-29 | 2015-10-01 |             |                | 27.51     |
|            |             | MRP -2147391172 (MO: 001-... |          | 001-SA01-02 | 2000     | 2015-10-20 | 2015-10-23 | 2015-10-01 |             |                | 21.58     |
|            |             | MRP -2147391176 (MO: 001-... |          | 001-SA01-02 | 2000     | 2015-10-20 | 2015-10-23 | 2015-10-01 |             |                | 21.70     |
|            |             | MRP -2147391180 (MO: 001-... |          | 001-SA01-02 | 2000     | 2015-10-19 | 2015-10-22 | 2015-10-01 |             |                | 20.79     |
|            |             | MRP -2147391184 (MO: 001-... |          | 001-SA01-02 | 2000     | 2015-10-16 | 2015-10-20 | 2015-10-01 |             |                | 19.31     |
|            |             | MRP -2147391188 (MO: 001-... |          | 001-SA01-02 | 2000     | 2015-10-16 | 2015-10-20 | 2015-10-01 |             |                | 19.31     |
|            |             | MRP -2147391192 (MO: 001-... |          | 001-SA01-02 | 4000     | 2015-10-16 | 2015-10-23 | 2015-09-30 |             |                | 22.52     |
|            |             | MRP -2147391200 (MO: 001-... |          | 001-SA01-01 | 4000     | 2015-10-05 | 2015-10-07 | 2015-10-01 |             |                | 5.77      |
|            |             | MRP -2147391208 (MO: 001-... |          | 001-SA01-01 | 2000     | 2015-10-05 | 2015-10-06 | 2015-10-01 |             |                | 5.21      |
|            |             | MRP -2147391216 (MO: 001-... |          | 001-SA01-01 | 2000     | 2015-10-05 | 2015-10-06 | 2015-10-01 |             |                | 5.16      |
|            |             | MRP -2147391224 (MO: 001-... |          | 001-SA01-01 | 2000     | 2015-10-05 | 2015-10-06 | 2015-10-01 |             |                | 5.16      |
|            |             | MRP -2147391232 (MO: 001-... |          | 001-SA01-01 | 2000     | 2015-10-04 | 2015-10-05 | 2015-10-01 |             |                | 4.09      |
|            |             | MRP -2147391240 (MO: 001-... |          | 001-SA01-01 | 2000     | 2015-10-04 | 2015-10-05 | 2015-10-01 |             |                | 4.09      |
|            |             | MRP -2147391248 (MO: 001-... |          | 001-SA01-01 | 4000     | 2015-10-04 | 2015-10-06 | 2015-09-30 |             |                | 5.57      |
|            |             | MRP -2147391352 (MO: 002-... |          | 002-SA02    | 500      | 2015-10-04 | 2015-10-06 | 2015-10-04 |             |                | 1.42      |
|            |             | MRP -2147391356 (MO: 002-... |          | 002-SA01    | 500      | 2015-10-06 | 2015-10-06 | 2015-10-04 |             |                | 1.64      |
|            |             | MRP -2147391370 (MO: 001-... |          | 001-SA02    | 1000     | 2015-10-13 | 2015-10-19 | 2015-10-08 |             |                | 10.91     |
|            |             | MRP -2147391384 (MO: 001-... |          | 001-SA02    | 500      | 2015-10-09 | 2015-10-14 | 2015-10-07 |             |                | 6.90      |
|            |             | MRP -2147391398 (MO: 001-... |          | 001-SA02    | 500      | 2015-10-09 | 2015-10-14 | 2015-10-07 |             |                | 6.99      |
|            |             | MRP -2147391412 (MO: 001-... |          | 001-SA02    | 500      | 2015-10-09 | 2015-10-13 | 2015-10-06 |             |                | 7.13      |
|            |             | MRP -2147391426 (MO: 001-... |          | 001-SA02    | 500      | 2015-10-09 | 2015-10-13 | 2015-10-05 |             |                | 7.50      |
|            |             | MRP -2147391440 (MO: 001-... |          | 001-SA02    | 500      | 2015-10-07 | 2015-10-12 | 2015-10-05 |             |                | 7.25      |
|            |             | MRP -2147391454 (MO: 001-... |          | 001-SA02    | 1000     | 2015-10-08 | 2015-10-13 | 2015-10-02 |             |                | 10.97     |
|            |             | MRP -2147391464 (MO: 001-... |          | 001-SA01    | 2000     | 2015-10-07 | 2015-10-30 | 2015-10-07 |             |                | 22.70     |
|            |             | MRP -2147391474 (MO: 001-... |          | 001-SA01    | 1000     | 2015-10-06 | 2015-10-26 | 2015-10-07 |             |                | 19.29     |
|            |             | MRP -2147391484 (MO: 001-... |          | 001-SA01    | 1000     | 2015-10-06 | 2015-10-26 | 2015-10-06 |             |                | 19.96     |
|            |             | MRP -2147391494 (MO: 001-... |          | 001-SA01    | 1000     | 2015-10-06 | 2015-10-26 | 2015-10-05 |             |                | 20.63     |

Plant Name  
(All)

Category  
(All)

Sales Order

Item Name  
(All)

Item Group  
(All)

Start Date  
(All)

Customer

Work Order Management allows you to view information associated with the current production orders. They are grouped into categories: Past Due, Current Year, and Future.

If you add two UDFs to the Job and call them “SalesOrder” and “SalesOrderLine”, then that information will be displayed on the report.

You can filter by Category, Sales Order, Product Name, Start Date, and Customer.

There is no color gradient.

## Points of Analysis:

- This analytic allows you to see which orders are running late and how late they are.
- You can view orders by customer so that you can see how well you are providing service to them.
- You can also see the number of orders requested by your customer. This will allow you to make decisions on combining orders, if that makes sense.
- In the future we will add revenue associated with an order. This will allow you to determine which orders to expedite in the case of the late orders. It will also allow you to determine which orders you may want to expedite in order to make quarterly goals.
- The length of the bar represents the number of days late and the color of the bar is based on the quantity required. In the future we will add the quantity complete, so that you can see the percent finished value for each order.

Hovering over an area of the graphics will pop-up a tool-tip giving a subset of the data.

Clicking on an area of the graphics will pop-up the tool-tip with a “view data” option to view the underlying data.

**Category:** 1) Past Due  
**Customer:**  
**Job MO Name:** MRP -2147391094 (MO: 002-SA01-01\#-2147391093)  
**Need Date:** 2015-10-01  
**Plant Name:** Aerospace  
**Item Name:** 002-SA01-01  
**Publish Date:** 2015-10-14 09:24  
**Quantity:** 500  
**Sales Order:**  
**Sales Order Line:**  
**End Date:** 2015-10-06  
**Start Date:** 2015-10-05  
**Days Late:** 4.90  
**Required Qty:** 500

| Category    | Customer | Days Late | Item Group | Job MO Name                                    | Job Name        | MO Name                  | Need Date  | Need Date Ori         | Number of Records |
|-------------|----------|-----------|------------|--|-----------------|--------------------------|------------|-----------------------|-------------------|
| 1) Past Due |          | 4.9       | 002        | MRP -2147391094 (MO: 002-SA01-01\#-2147391093) | MRP -2147391094 | 002-SA01-01\#-2147391093 | 2015-10-01 | 10/1/2015 11:30:00 AM | 1                 |

| Plant Name | Item Name   | Publish Date     | Quantity | Required Qty | Sales Order Line | Sales Order | End Date   | ScheduledEnd         | Start Date | Scheduled Start | Scheduled |
|------------|-------------|------------------|----------|--------------|------------------|-------------|------------|----------------------|------------|-----------------|-----------|
| Aerospace  | 002-SA01-01 | 2015-10-14 09:24 | 500      | 500          |                  |             | 2015-10-06 | 10/6/2015 9:00:00 AM | 2015-10-05 | 10/5/2015       | True      |

The following is technical detail associated with each of the analytics reports.

There will be one slide to show the data source for each item in the report.

There will be another slide to show which SQL tables, views, and stored procedures are needed in order to produce the report.

Report Item

Publish Database Tables.Elements

|                    |  |
|--------------------|--|
| Category           | calc: Cleanout, Offline, Overtime, Online, Demand, Scheduled   |
| Date:              | Broken into daily intervals  |
| - Capacity Date    | RecurringCapacityIntervalRecurrences.StartDateTime & CapacityIntervals.StartDateTime   |
| - Schedule Date    | Max(JobResourceBlocks.ScheduledStart, JobResourceBlockIntervals.ScheduledStart)  |
| - Demand Date      | JobOperations.JITScheduledStart  |
| Department Name    | Departments.Name   |
| Hours              | calc: hours within a category  |
| Job Name           | Jobs.Name  |
| Plant Name         | Departments.PlantName  |
| Publish Date       | Schedules.PublishDate  |
| Resource Name      | Resources.Name   |
| Schedule Category: | Broken into 3 categories   |
| - Capacity         | RecurringCapacityIntervalRecurrences.StartDateTime & EndDateTime<br>CapacityIntervals.StartDateTime & EndDateTime  |
| - Schedule         | Max(JobResourceBlocks.ScheduledStart, JobResourceBlockIntervals.ScheduledStart)<br>& Min(JobResourceBlocks.ScheduledEnd, JobResourceBlockIntervals.ScheduledEnd) |
| - Demand           | JobOperations.JITScheduledStart & duration of scheduled operation  |
| Work Center        | Resources.Workcenter   |



## Data Source

### Publish Database Tables:

- CapacityIntervalResourceAssignments
- CapacityIntervals
- Departments
- JobOperations
- JobResourceBlockIntervals
- JobResourceBlocks
- JobResources
- Jobs
- ManufacturingOrders
- RecurringCapacityIntervalRecurrences
- RecurringCapacityIntervalResourceAssignments
- RecurringCapacityIntervals
- Resources
- Schedules

### SQL Stored Procedures:

- DASH\_PostPublishProcessing
- DASH\_Build\_CapacityPlanning\_v2a

### SQL Functions:

- DDHHMM

### SQL Tables:

- DASHt\_CapacityPlanning\_ResourceActual
- DASHt\_CapacityPlanning\_ResourceCapacity
- DASHt\_CapacityPlanning\_ResourceCapacity\_Union
- DASHt\_CapacityPlanning\_ResourceDemand
- DASHt\_CapacityPlanning\_ShiftsCombined
- DASHt\_Report\_CapacityPlanning\_v2

Report Item

Activity  
 Capability  
 Customer  
 Department  
 Expected Finish Qty  
 Job Hold Date  
 Job Name  
 MO Name  
 Need Date  
 Op Name  
 Priority  
 Product  
 Product Description  
 Production Status  
 Publish Date  
 Quantity  
 Resource  
 Scheduled End  
 Scheduled Start  
 Slack Days  
 Work Content Hours  
 Work Center

Publish Database Tables.Elements

JobActivities.Name  
 JobResourceCapabilities.CapabilityExternalId  
 Jobs.CustomerExternalId  
 Departments.Name  
 JobActivities.ExpectedFinishQty  
 ManufacturingOrders.HoldUntil  
 Jobs.Name  
 ManufacturingOrders.Name  
 Jobs.NeedDateTime or ManufacturingOrders.NeedDate  
 JobOperations.Name  
 Jobs.Priority  
 ManufacturingOrders.ProductName  
 ManufacturingOrders.ProductDescription  
 JobActivities.ProductionStatus  
 Schedules.PublishDate  
 JobActivities.ExpectedFinishQty  
 Resources.Name  
 JobActivities.ScheduledEndDate  
 JobActivities.ScheduledStartDate  
 JobActivities.SlackDays  
 JobActivities.WorkContentHours  
 Resources.Workcenter

## Data Source

### Publish Database Tables:

- Departments
- JobActivities
- JobOperations
- JobResourceBlocks
- JobResourceCapabilities
- Jobs
- ManufacturingOrders
- Resources
- Schedules

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_DispatchList\_v2

### SQL Tables:

- DASHt\_Report\_DispatchList\_v2

Report Item

Publish Database Tables.Elements

|                      |   |
|----------------------|---|
| Job Name             | Jobs.Name   |
| MO End Date          | ManufacturingOrders.ScheduledEnd                                |
| MO Name              | ManufacturingOrders.Name  |
| MO Product Desc      | ManufacturingOrders.ProductDescription                          |
| MO Product Name      | ManufacturingOrders.ProductName                                 |
| Plant                | Plants.Name   |
| Publish Date         | Schedules.PublishDate   |
| Job Profit           | Jobs.Profit   |
| Job Revenue          | Jobs.Revenue  |
| Job Total Cost       | Jobs.TotalCost  |
| MO Scheduled Revenue | calc: Jobs.Revenue * ManufacturingOrders.RequiredQty / Jobs.Qty |
| MO Labor Cost        | ManufacturingOrders.LaborCost                                   |
| MO Machine Cost      | ManufacturingOrders.MachineCost                                 |
| MO Material Cost     | ManufacturingOrders.MaterialCost                                |
| MO Qty               | ManufacturingOrders.RequiredQty                                 |

## Data Source

### Publish Database Tables:

- JobPathNodes
- JobResourceBlocks
- Jobs
- ManufacturingOrders
- Plants
- Resources
- Schedules

### SQL Views:

- DASHv\_Report\_ForecastedRevenue

## Report Item

Cost Per Unit  
Item Description  
Item Number  
Name  
Publish Date  
Running Total  
Total Cost  
Tran Count  
Tran Date  
Tran Qty  
Type  
Warehouse

## Publish Database Tables.Elements

Items.Cost  
Items.Description  
Items.Name  
calc: name of the source of the inventory transaction  
Schedules.PublishDate  
calc: sum of quantity adjustments  
calc: Cost Per Unit x Running Total  
calc: numeric counter sorted by date  
(various).AdjustmentDate  
(various).AdjustmentQty  
calc: transaction type  
Warehouses.Name

## Data Source

### Publish Database Tables:

- Forecasts
- ForecastShipmentInventoryAdjustments
- ForecastShipments
- Inventories
- Items
- JobActivities
- JobActivityInventoryAdjustments
- JobOperations
- Jobs
- ManufacturingOrders
- PurchaseToStock
- PurchaseToStockInventoryAdjustments
- SalesOrderDistributionInventoryAdjustments
- SalesOrderLineDistributions
- SalesOrderLines
- SalesOrders

### Publish Database Tables (continued):

- Schedules
- TransferOrderDistributionInventoryAdjustments
- TransferOrderDistributions
- TransferOrders
- Warehouses

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_InventoryCost

### SQL Tables:

- DASHt\_InventoryCost\_Helper
- DASHt\_Report\_InventoryCost

## Report Item

## Publish Database Tables.Elements

|                              |   |
|------------------------------|---|
| BOM Level                    | calculated starting at 0 and based on the BOM   |
| Child Item / Desc            | Items.Name / Items.Description  |
| Child Qty Per FG             | calculated – roll-up through the BOM  |
| Child Qty Per Parent         | JobMaterials.TotalRequiredQty   |
| Current LeadTime             | calculated – average currently scheduled jobs   |
| Days Standard LT All Levels  | calculated – roll-up through the BOM using max lead time at each sub-component level. |
| FG Item / Desc               | Items.Name / Items.Description  |
| Ideal Lead Time              | calculated – assume infinite capacity   |
| Last 5 Lead Time             | calculated – average of last 5 jobs scheduled   |
| Last Year Lead Time          | calculated – average of jobs scheduled last year                                      |
| Max Levels                   | calculated – calculated based on the BOM  |
| Operation Steps              | calculated – number of operations on a given job                                      |
| Parent Item / Desc           | Items.Name / Items.Description  |
| Parent Warehouse             | Warehouse.Name  |
| Publish Date                 | Schedules.PublishDate   |
| Standard Lead Time           | Inventories.LeadTimeDays  |
| Standard Lead Time Deviation | calculated – difference between standard lead time and the average for this year      |
| This Year Lead Time          | calculated – average of jobs scheduled during the current calendar year.              |
| Warehouse                    | Warehouses.Name   |
| Year 2 Ago Lead Time         | calculated – average of jobs scheduled during the calendar year of two years ago.     |



## Data Source

### Publish Database Tables:

- Inventories
- Items
- JobMaterials
- JobOperations
- JobProducts
- Jobs
- ManufacturingOrders
- Schedules
- Warehouses

### SQL Stored Procedures:

- DASH\_Build\_LeadTime\_v2
- DASH\_PostPublishProcessing

### SQL Functions:

- DDHHMM

### SQL Tables:

- DASHt\_LeadTime\_BOM
- DASHt\_LeadTime\_FGs
- DASHt\_LeadTime\_History\_LastYear
- DASHt\_LeadTime\_History\_PriorYear
- DASHt\_LeadTime\_History\_ThisYear
- DASHt\_LeadTime\_ParentChild
- DASHt\_LeadTime\_ParentChild\_Helper
- DASHt\_Report\_LeadTime\_v2

# On-Time Performance

| <u>Report Item</u>     | <u>DBTables.Elements</u> |
|------------------------|--------------------------|
| Job Name               | Jobs.Name                |
| Revenue                | “ .Revenue               |
| Need Date Time         | “ .NeedDateTime          |
| Op Name                | JobOperations.Name       |
| Late                   | “ .Late                  |
| Description            | “ .Description           |
| Bottleneck             | “ .Bottleneck            |
| Standard Run Hours     | “ .StandardRunHrs        |
| Standard Setup Hours   | “ .StandardSetupHrs      |
| Scheduling Hours       | “ .SchedulingHours       |
| JIT Start Date         | “ .JITStartDate          |
| Scheduled Start        | “ .ScheduledStart        |
| Scheduled End          | “ .ScheduledEnd          |
| Need Date              | “ .NeedDate              |
| Latest Constraint      | “ .LatestConstraint      |
| Latest Constraint Date | “ .LatestConstraintDate  |

| <u>Item</u>          | <u>Element</u>                 |
|----------------------|--------------------------------|
| Name                 | Resources.Name                 |
| Work Center          | “ .WorkCenter                  |
| Resource Description | “ .Description                 |
| Department           | Departments.Name               |
| Work Content Hours   | JobActivities.WorkContentHours |
| OTD Performancer     | (calculated)                   |
| Publish Date         | Schedules.PublishDate          |

## Data Source

### Publish Database Tables:

- Departments
- JobActivities
- JobOperations
- JobResourceBlocks
- Jobs
- Resources
- Schedules

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_OnTimePerformance\_v1a

### SQL Tables:

- DASHt\_OnTimePerformance\_DowntimeResources
- DASHt\_OnTimePerformance\_DowntimeResources\_Helper
- DASHt\_Report\_OnTimePerformance

Report Item

Publish Database Tables.Elements

Capability  
Capability Demand  
Description  
Ops Using Cap  
PublishDate  
Resource Name  
Resource Type

Capability.Name  
calculated using JobResourceCapabilities.OperationID  
Resources.Description  
calculated using JobResourceCapabilities.OperationID  
Schedules.PublishDate  
Resources.Name  
Resources.ResourceType

## Data Source

### Publish Database Tables:

- Capabilities
- JobResourceCapabilities
- ResourceCapabilities
- Resources
- Schedules

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_OperatorQualification\_v1a

### SQL Tables:

- DASHt\_OperatorQualification\_Helper
- DASHt\_Report\_OperatorQualification

Report Item

Available Date  
 Item Description  
 Item Name  
 Job  
 MO (Manufacturing Order)  
 Op (Operation)  
 Op Need Date  
 Op Quantity  
 PO (Purchase Order)  
 PO Description  
 PO Quantity  
 Publish Date  
 Resource  
 Scheduled Start  
 Scheduled End  
 Vendor

Publish Database Tables.Elements

PurchasesToStock.AvailableDate  
 Items.Description  
 Items.Name  
 Jobs.Name  
 ManufacturingOrders.Name  
 JobOperations.Name  
 JobOperations.NeedDate  
 JobActivities.RequiredFinishQty  
 PurchasesToStock.Name  
 PurchasesToStock.Description  
 PurchasesToStock.QtyOrdered  
 Schedules.PublishDate  
 Resources.Name  
 JobResourceBlocks.ScheduledStart  
 JobResourceBlocks.ScheduledEnd  
 PurchasesToStock.VendorExternalId

## Data Source

### Publish Database Tables:

- Items
- JobActivities
- JobOperationAttributes
- JobOperations
- JobResourceBlocks
- Jobs
- ManufacturingOrders
- PurchasesToStock
- Resources
- Schedules
- Warehouses

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_OutsideProcessing

### SQL Tables:

- DASHt\_OutsideProcessing\_Jobs
- DASHt\_OutsideProcessing\_POs
- DASHt\_Report\_OutsideProcessing

Report Item

Publish Database Tables.Elements

Annualized Revenue Per Head Count  
Head Count  
Publish Date  
Year Month

calc: (12 \* monthly Qty Ord \* Unit Price / headcount)  
Resources.Count(ResourceType = 'Labor')  
Schedules.PublishDate  
SalesOrderLineDistributions.RequiredAvailableDate



## Data Source

### Publish Database Tables:

- Items
- Resources
- SalesOrderLineDistributions
- SalesOrderLines
- SalesOrders
- Schedules

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_RevenuePerHeadcount

### SQL Tables:

- DASHt\_Report\_RevenuePerHeadCount
- DASHt\_SalesOrder\_MonthlyTotal
- DASHt\_SalesOrderValue

Report Item

Cancelled  
Change Date  
Change From  
Change Item  
Change To  
Customer  
Delivery Date  
Item name  
Job End  
Job Name  
Job Start  
Line  
Publish Date  
Qty Ordered  
Sales Order  
Warehouse

Publish Database Tables.Elements

SalesOrders.Cancelled  
calc: PublishDate when change occurred  
various : original value that was changed  
various: item that was changed  
various : new value that it was changed to  
SalesOrders.Customer  
SalesOrderLineDistributions.RequiredAvailableDate  
Items.Name  
Jobs.ScheduledEndTime  
Jobs.Name  
Jobs.ScheduledStartTime  
SalesOrderLines.LineNumber  
Schedules.PublishDate  
SalesOrderLineDistributions.QtyOrdered  
SalesOrders.ExternalId  
Warehouses.Name

## Data Source

### Publish Database Tables:

- Items
- Jobs
- Schedules
- SalesOrderLineDistributions
- SalesOrderLines
- SalesOrders
- Warehouses

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_SalesOrderChange\_v1a

### SQL Tables:

- DASHt\_Report\_SalesOrderChange
- DASHt\_SalesOrderChange\_ChangeLog
- DASHt\_SalesOrderChange\_SalesOrders\_Current
- DASHt\_SalesOrderChange\_SalesOrders\_Deliveries\_Current
- DASHt\_SalesOrderChange\_SalesOrders\_Deliveries\_History
- DASHt\_SalesOrderChange\_SalesOrders\_History
- DASHt\_SalesOrderChange\_SalesOrders\_Jobs\_Current
- DASHt\_SalesOrderChange\_SalesOrders\_Jobs\_History
- DASHt\_SalesOrderChange\_SalesOrders\_Lines\_Current
- DASHt\_SalesOrderChange\_SalesOrders\_Lines\_History

Report Item

Category  
 Customer  
 Days Late  
 Expiration Date  
 Item  
 Item Description  
 Publish Date  
 Remaining Value  
 Required Date  
 Sales Order  
 Sales Order Description  
 Sales Order Line  
 Quantity Open to Ship  
 Quantity Ordered  
 Unit Price

Publish Database Tables.Elements

calc: 1) Past Due, 2) Current Year, 3) Future, 4) On Hold  
 SalesOrders.Customer  
 calc: SalesOrderLineDistributions.RequiredAvailableDate - today  
 SalesOrders.ExpirationDate  
 Items.Name  
 Items.Description  
 Schedules.PublishDate  
 calc: SalesOrderLines.UnitPrice \* sold.QtyOpenToShip  
 SalesOrderLineDistributions.RequiredAvailableDate  
 SalesOrders.ExternalId  
 SalesOrders.Description  
 SalesOrderLines.LineNumber  
 SalesOrderLineDistributions. QtyOpenToShip  
 SalesOrderLineDistributions. QtyOrdered  
 SalesOrderLines.UnitPrice

## Data Source

### Publish Database Tables:

- Items
- Schedules
- SalesOrderLineDistributions
- SalesOrderLines
- SalesOrders

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_SalesOrderManagement

### SQL Tables:

- DASHt\_Report\_SalesOrderManagement

Report Item

Publish Database Tables.Elements

Expected Scrap Percent  
 Finished Quantity  
 Item Description  
 Item Name  
 Job Name  
 MO Name  
 Operation Name  
 Publish Date  
 Reported Good Quantity  
 Reported Start Date  
 Required Quantity  
 Scrap Percent  
 Scrap Quantity  
 Total Scrap Hours

calc: (JobActivities) ExpectedScrapQty / RequiredFinishQty  
 JobActivities.RequiredFinishQty  
 Items.Description  
 Items.Name  
 Jobs.Name  
 ManufacturingOrders.Name  
 JobOperations.Name  
 Schedules.PublishDate  
 JobActivities.ReportedGoodQty  
 JobActivities.ReportedStartDate  
 JobActivities.RequiredFinishQty  
 calc: [Scrap Quantity] / JobActivities.RequiredFinishQty  
 calc: (JobActivities) RequiredFinishQty - ReportedGoodQty  
 calc: [Scrap Quantity] \* JobOperations.MinutesPerCycle  
       / (60.0 \* JobOperations.QtyPerCycle)

## Data Source

### Publish Database Tables:

- Items
- JobActivities
- JobProducts
- JobOperations
- Jobs
- ManufacturingOrders
- Schedules

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_ScrapAfterOperation

### SQL Tables:

- DASHt\_Report\_SalesOrderManagement
- DASHt\_ScrapAfterOperation\_Helper

Report Item

Publish Database Tables.Elements

|                     |  |
|---------------------|--|
| Customer            | Jobs.CustomerExternalId                      |
| Department          | Departments.Name                             |
| Job Name            | Jobs.Name                                    |
| Lateness Days       | ManufacturingOrders.LatenessDays             |
| MO Name             | ManufacturnigOrders.Name                     |
| Need Date           | ManufacturingOrders.NeedDate                 |
| Op Name             | JobOperations.Name                           |
| Plant Name          | Departments.PlantName                        |
| Product             | ManufacturingOrders.ProductName              |
| Product Description | ManufacturingOrders.ProductDescription       |
| Profit              | Jobs.Profit                                  |
| Publish Date        | Schedules.PublishDate                        |
| Resource            | Resources.Name                               |
| Revenue             | Jobs.Revenue                                 |
| Scheduled Start     | JobResourceBlocks.ScheduledStart             |
| Ship Date           | JobResourceBlocks.ScheduledStart (formatted) |
| Ship Quantity       | JobActivities.RequiredFinishQty              |
| Work Center         | Resources.Workcenter                         |



## Data Source

### Publish Database Tables:

- Departments
- JobActivities
- JobOperations
- JobResourceBlocks
- Jobs
- ManufacturingOrders
- Resources
- Schedules

### SQL Views:

- DASHv\_Report\_ShippingList

## Report Item

## Publish Database Tables.Elements

|                 |                                |                 |   |
|-----------------|--------------------------------|-----------------|---|
| Inventory:      |                                | Transfer In:    |   |
| - ItemID        | Inventories.ItemID             | - ItemID        | TransferOrderDistributions.ItemID               |
| - WarehouseID   | Inventories.WarehouseID        | - WarehouseID   | TransferOrderDistributions.ToWarehouseID        |
| - Date          | "1800-01-01"                   | - Date          | TransferOrderDistributions.ScheduledReceiveDate |
| - Quantity      | Inventories.OnHandQty          | - Quantity      | TransferOrderDistributions.QtyOrdered           |
| - Reference     | "Initial Inventory"            | - Reference     | TransferOrders.Name                             |
| - Supply/Demand | "Supply"                       | - Supply/Demand | "Supply"  |
| - Type          | "Inventory"                    | - Type          | "TransferIn"                                    |
| - Running Total | (calculated)                   | - Running Total | (calculated)                                    |
| - ID            | (calculated)                   | - ID            | (calculated)                                    |
| Job Product:    |                                | Purchase Order: |   |
| - ItemID        | JobProducts.ItemID             | - ItemID        | PurchasesToStock.ItemID                         |
| - WarehouseID   | JobProducts.WarehouseID        | - WarehouseID   | PurchasesToStock.WarehouseID                    |
| - Date          | JobOperations.ScheduledEnd     | - Date          | PurchasesToStock.AvailableDate                  |
| - Quantity      | JobProducts.TotalOutputQty     | - Quantity      | PurchasesToStock.QtyOrdered                     |
| - Reference     | Jobs.Name – JobOperations.Name | - Reference     | PurchasesToStock.Name                           |
| - Supply/Demand | "Supply"                       | - Supply/Demand | "Supply"  |
| - Type          | "JobProduct"                   | - Type          | "PurchaseOrder"                                 |
| - Running Total | (calculated)                   | - Running Total | (calculated)                                    |
| - ID            | (calculated)                   | - ID            | (calculated)                                    |

## Report Item

## Publish Database Tables.Elements

### Job Material:

- ItemID
- WarehouseID
- Date
- Quantity
- Reference
- Supply/Demand
- Type
- Running Total
- ID

JobMaterials.ItemExternalID  
 JobMaterials.WarehouseExternalID  
 JobOperations.ScheduledEnd  
 JobMaterials.TotalRequiredQty  
 Jobs.Name – JobOperations.Name  
 “Demand”  
 “JobMaterial”  
 (calculated)  
 (calculated)

### Sales Order:

- ItemID
- WarehouseID
- Date
- Quantity
- Reference
- Supply/Demand
- Type
- Running Total
- ID

SalesOrderLines.ItemID  
 SalesOrderLineDistributions.MustSupplyFromWarehouseID  
 SalesOrderLineDistributions.RequiredAvailableDate  
 SalesOrderLineDistributions.QtyOrdered  
 SalesOrders.Name – SalesOrderLines.LineNumber  
 “Demand”  
 “SalesOrder”  
 (calculated)  
 (calculated)

### Transfer Out:

- ItemID
- WarehouseID
- Date
- Quantity
- Reference
- Supply/Demand
- Type
- Running Total
- ID

TransferOrderDistributions.ItemID  
 TransferOrderDistributions.FromWarehouseID  
 TransferOrderDistributions.ScheduledReceiveDate  
 TransferOrderDistributions.QtyOrdered  
 TransferOrders.Name  
 “Demand”  
 “TransferOut”  
 (calculated)  
 (calculated)

### Forecast:

- ItemID
- WarehouseID
- Date
- Quantity
- Reference
- Supply/Demand
- Type
- Running Total
- ID

Forecasts.InventoryID>>Inventories.ItemID  
 Forecasts.InventoryID>>Inventories.WarehouseID  
 ForecastShipments.RequiredDate  
 ForecastShipments.RequiredQty  
 Forecasts.Name  
 “Demand”  
 “Forecast”  
 (calculated)  
 (calculated)

## Data Source

### Publish Database Tables:

- Forecasts
- ForecastShipments
- Inventories
- Items
- JobMaterials
- JobOperations
- JobProducts
- Jobs
- ManufacturingOrders
- PurchasesToStock
- SalesOrderLineDistributions
- SalesOrderLines
- SalesOrders
- Schedules
- TransferOrderDistributions
- TransferOrders
- Warehouses

### SQL Stored Procedures:

- DASH\_PostPublishProcessing
- DASH\_Build\_SupplyAndDemand\_v2

### SQL Tables:

- DASHt\_Item\_SupplyAndDemand
- DASHt\_Report\_SupplyAndDemand
- DASHt\_SupplyAndDemand\_Forecast\_Helper
- DASHt\_SupplyAndDemand\_Inventory\_Helper
- DASHt\_SupplyAndDemand\_SalesOrder\_Helper

## Report Item

Cost  
 Customer  
 Finished Ops  
 Job  
 Job Desc  
 Job MO Name  
 Job Qty  
 Labor Cost Per Unit  
 Labor Hours  
 Machine Cost Per Unit  
 Material Cost Per Unit  
 MO Name  
 Outside Processing Cost Per Unit  
 Part Number  
 Product  
 Publish Date  
 Quantity  
 Revenue  
 Revenue Per Direct Labor Hour  
 Standard Hours  
 Standard Hours Per Unit  
 Total Hours  
 Total Hours Per Unit

## Publish Database Tables.Elements

Items.Cost  
 Jobs.CustomerExternalId  
 count(JobOperations where Finished = 'True')  
 Jobs.Name  
 Jobs.Description  
 Jobs.Name + (MO: + ManufacturingOrders.Name + )  
 Jobs.Qty  
 calc: (mo.LaborCost / jp.TotalOutputQty)  
 calc: ( sum[ ja.NbrOfPeople \* ja.WorkContentHours \* jr.AttentionPercent / 100.0,  
 where r.ResourceType = Labor, Operator, Supervisor, Engineer, Inspector, Team, Technician, Employee ] )  
 calc: (mo.MachineCost / jp.TotalOutputQty)  
 calc: (mo.MaterialCost / jp.TotalOutputQty)  
 ManufacturingOrder.Name  
 calc: (j.SubcontractCost / j.Qty)  
 Items.Name  
 Items.Name + ( + Items.Description + )  
 Schedules.PublishDate  
 JobProducts.TotalOutputQty  
 calc: (j.Revenue \* jp.TotalOutputQty / j.Qty)  
 calc: (Revenue / Labor Hours)  
 mo.StandardHours  
 calc: (mo.StandardHours / jp.TotalOutputQty)  
 calc: sum(ja.NbrOfPeople \* ja.WorkContentHours \* jr.AttentionPercent / 100.0)  
 calc: (Total Hours / jp.TotalOutputQty)

## Data Source

### Publish Database Tables:

- Items
- JobActivities
- JobOperations
- JobProducts
- JobResourceBlocks
- JobResources
- Jobs
- ManufacturingOrders
- Resources
- Schedules

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_WorkOrderCost\_v2

### SQL Tables:

- DASHt\_Report\_WorkOrderCost
- DASHt\_WorkOrderCost\_FinishedOps
- DASHt\_WorkOrderCost\_Helper
- DASHt\_WorkOrderCost\_Helper\_Helper
- DASHt\_WorkOrderCost\_Labor

Report Item

Publish Database Tables.Elements

|                  |   |
|------------------|---|
| Category         | calc: 1) Past Due, 2) Current Year, 3) Future, 4) On Hold |
| Customer         | Jobs.CustomerExternalId                                   |
| Days Late        | ManufacturingOrders.LatenessDays                          |
| End Date         | ManufacturingOrders.ScheduledEnd (formatted)              |
| Job MO Name      | Jobs.Name + (MO: + ManufacturingOrders.Name + )           |
| Need Date        | Either Jobs.NeedDateTime or ManufacturingOrders.NeedDate  |
| Product Name     | ManufacturingOrders.ProductName                           |
| Publish Date     | Schedules.PublishDate                                     |
| Quantity         | ManufacturingOrders.RequiredQty                           |
| Sales Order      | Jobs.[SalesOrder UDF]                                     |
| Sales Order Line | Jobs.[SalesOrderLine UDF]                                 |
| Scheduled        | ManufacturingOrders.Scheduled                             |
| Scheduled End    | ManufacturingOrders.ScheduledEnd                          |
| Scheduled Start  | ManufacturingOrders.ScheduledStart                        |
| Start Date       | ManufacturingOrders.ScheduledStart (formatted)            |

## Data Source

### Publish Database Tables:

- Jobs
- ManufacturingOrders
- Schedules

### SQL Stored Procedures:

- DASH\_PublishPostProcessing
- DASH\_Build\_WorkOrderManagement\_v1a

### SQL Tables:

- DASHt\_Report\_WorkOrderManagement
- DASHt\_WorkOrderManagement\_Helper